

BUDGET

FISCAL YEAR 2020-21 JULY 1, 2020 THROUGH JUNE 30, 2021

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HARTNELL COLLEGE VISION STATEMENT

Hartnell College students will be prepared to contribute as leaders to the intellectual, social, cultural, and economic vitality of our communities and the world.

HARTNELL COLLEGE MISSION STATEMENT

Focusing on the education and workforce development needs of communities in the Salinas Valley, Hartnell College strengthens communities by providing opportunities for students to reach career and/or academic goals (associate degrees, certificates of achievement, transfer to four-year institutions) in an environment committed to student learning, achievement, and success.



Student Success Goals Adopted by the Governing Board for 2019-2024

STRATEGIC PRIORITY 1 - INCREASE STUDENT COMPLETION

STRATEGIC PRIORITY 2 - INCREASE STUDENT COMPLETION EFFICIANCY

STRATEGIC PRIORITY 3 - INCREASE STUDENT TRANSFER TO 4- YEAR INSTITUTE

STRATEGIC PRIORITY 4 - IMPROVE STUDENT EMPLOYMENT
SUBSEQUENT TO TRAINING OR
COMPLETION

ABOUT HARTNELL

Hartnell College is one of the oldest institutions of higher education in California. Founded in 1920 as Salinas Junior College, the school was renamed Hartnell College in 1948, and the Hartnell Community College District was established the following year.

Hartnell moved into a new building on its current 54-acre site, at 411 Central Ave. in Salinas in 1936. The Main Campus is located in Monterey County, just a 25-minute drive from the scenic Monterey Peninsula and the Monterey Regional Airport. Its Alisal Campus in east Salinas, opened in 2014, houses its Agricultural Business and Technology Institute, its Sustainable Design and Construction Center, a diesel program, an automotive technology program and its computer science program. Hartnell also holds classes at its education center in King City, opened in 2002, and at numerous off-campus locations in north and south Monterey County. Thanks to a \$167 million local bond measure – known as Measure T – approved by district voters in 2016, it is preparing to expand that facility and open new centers in Soledad and Castroville, as well as a new state-of-the-art building for its nursing and allied health programs on the Main Campus. Along with renovation of two classroom buildings and new landscaping, also on the Main Campus, those projects are scheduled for completion by 2021.

The College serves the Salinas Valley, a fertile agricultural region some 10 miles wide and 100 miles long, as well as part of southern San Benito County. It draws most of its annual enrollment of 17,000 students from Salinas and the communities of Bradley, Castroville, Chualar, Gonzales, Greenfield, Jolon, King City, Lockwood, Moss Landing, San Ardo, San Lucas and Soledad. Students also come from Monterey Peninsula communities and elsewhere in California's Central Coast, as well as from other states and countries. All are drawn Hartnell's academic excellence and focus on the success of students in its four-year transfer, nursing and technical programs, as well as a proud tradition in intercollegiate athletics, with 12 men's and women's teams.

Hartnell has a highly diverse student body, of which 56 percent are in their families' first generation to attend college. About 46 percent of students are women and 54 percent men, with an ethnic makeup that includes 60 percent Hispanic, earning a federal designation as a Hispanic-Serving Institution. In addition, 24 percent of students are white/non-Hispanic, 6 percent are Asian and 2 percent are African American. (Six percent of students did not report ethnicity).

The College recently was awarded two major Title V grants to improve student access and success for underrepresented groups in the STEM disciplines, and it has been lauded by NASA, the NAACP and the University of California, Santa Cruz as being among the nation's top community colleges in promoting



and achieving success for its underrepresented students in the STEM disciplines. Hartnell has done this, in part, through outstanding facilities and intensive mentoring and internship programs with academic and research partners such as the UC-Santa Cruz Baskin School of Engineering, the Naval Postgraduate School, U.S. Department of Agriculture, the

Monterey Bay Aquarium Research Institute and the University of California, Davis. Hartnell's Alisal Campus is home to a NASA Science, Engineering, Mathematics and Aerospace Academy (SEMAA) laboratory for K-12 students and their families, the only one on the West Coast.

Hartnell offers the first and second years of a college program, basic skills courses in English and math, and workplace and career training, including a three-year bachelor's degree program in computer science and a 2+2 teacher-preparation pathway, both in partnership with California State University, Monterey Bay, just 15 minutes from Salinas. The College awards the associate of arts degree, associate of science degree and certificates of proficiency, including the strong and successful nursing and allied health program, whose graduates become LVNs, RNs, EMTs and respiratory therapists. For several years running, Hartnell's nursing graduates have achieved NCLEX pass rates of at or near 100 percent.

Hartnell's state-of-the-art Library and Learning Resource Center provides access to electronic databases and is the hub of information and learning technologies. The college has committed to ongoing technology enhancements, including virtualization and server enhancement projects that will increase productivity and access for its students and employees, giving them technological advantages that most college and university students and personnel do not yet have.

Hartnell's vibrant visual and performing arts programs includes a theatre arts company called The Western Stage, which is consistently among the most respected arts institutions on the Central Coast. Its programming is both traditional and experimental, including world premieres of works by contemporary Latino playwrights. Hartnell theatre arts faculty partner with the Alisal Center for the Fine Arts to engage and encourage area youth in their artistic pursuits. The College hosts a student-community orchestra

and chorus, and the Hartnell Gallery regularly presents exhibitions of painting, sculpture and photography.

Day, evening and weekend courses are offered in both classroom and online settings. Hartnell is sensitive to its diverse community and offers classes in modified formats to meet the needs of students who work or have other outside commitments, such as those that begin after the regular semester does or are offered in a condensed format. The College offers a full complement of academic and other support services to assist students' educational progress in a one-stop student services format, available online, by phone and in-person. These include personal counseling, financial aid and scholarship services, international student services, re-entry services, veterans services, sports counseling, disabled students programs and services, assessment testing and career and transfer assistance. In addition, students are encouraged to become involved in the many clubs on campus and student government through the Associated Students of Hartnell College.



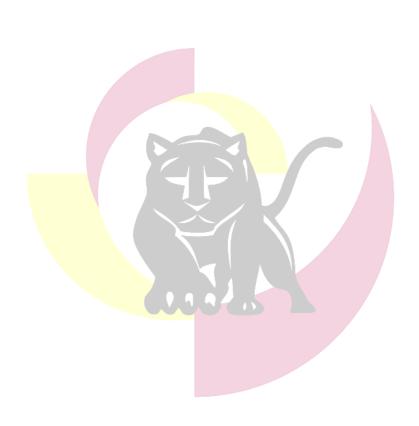
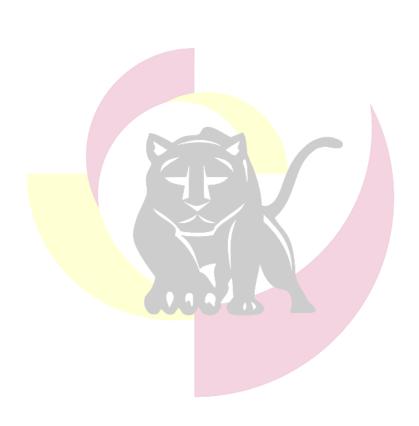
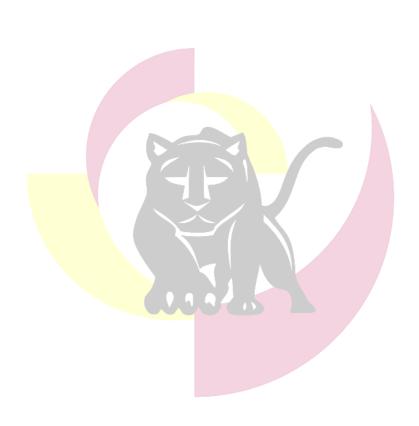


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HARTNELLCOLLEGI	E









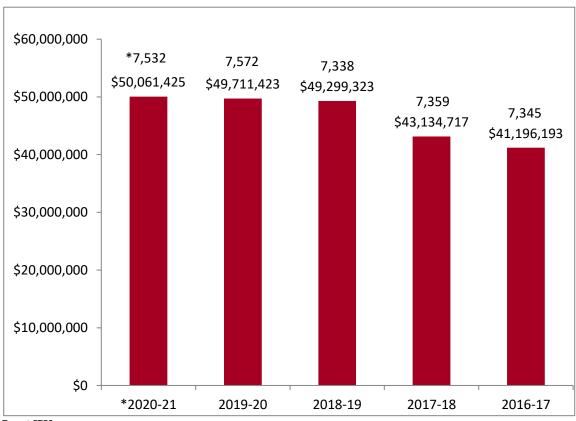
FINAL BUDGET - FISCAL YEAR 2020-21 EXECUTIVE SUMMARY

	Projected Beginning	Budgets	202	20-21	Ending
Funds	Fund Balance				Fund Balance
	July 1, 2020	Revenue		Expense	June 30, 2021
General					
Unrestricted (11)	14,179,920	52,914,077		52,914,077	14,179,920
Restricted (12 & 13)	(0)	30,373,533		30,373,533	(0)
Total	\$ 14,179,920	\$ 83,287,610	\$	83,287,610	\$ 14,179,920
Special Revenue					
Bookstore (31)	604,523	110,000		110,000	604,523
Child Development (33)	143,376	592,689		592,689	143,376
Total	\$ 747,899	\$ 702,689	\$	702,689	\$ 747,899
Capital Projects					
Capital Outlay (41)	2,457,823	220,881		408,000	2,270,704
Property Acquisition (44)	1,289,170	450,462		181,899	1,557,733
Bond Projects (46)	41,639,985	71,500,000		113,139,985	-
Total	\$ 45,386,978	\$ 72,171,343	\$	113,729,884	\$ 3,828,437
Enterprise					
Cafeteria (52)	231,687	22,507		29,950	224,244
Starbucks Café (55)	-	7,443		7,443	-
Contract Services (59)	66,365	-		-	66,365
Total	\$ 298,052	\$ 29,950	\$	37,393	\$ 290,609
Internal Service					
Self Insured (61)	396,973	2,000		46,000	352,973
Retiree Health Benefits (62)	5,496,039	282,809		5,000	5,773,848
PARS-Fiduciary Trust Fund (63)	2,209,622	111,365		5,400	2,315,587
Total	\$ 8,102,634	\$ 396,174	\$	56,400	\$ 8,442,408
Trust and Agency					
Associated Students (71)	225,726	99,500		112,231	212,995
Student Rep. Fee Trust (72)	9,929	9,929		9,929	9,929
Student Fin. Aid Fund (74)	-	15,231,818		15,231,818	-
Scholarships, Loan & Trust (75)	240,032	50,000		50,000	240,032
Intercollegiate Athletics (79)	51,747	32,530		64,498	19,779
Total	\$ 527,434	\$ 15,423,777	\$	15,468,476	\$ 482,735
All Funds Total	\$ 69,242,917	\$ 172,011,542	\$	213,282,452	\$ 27,972,008

Each of the District funds are projected to have a positive balance at the beginning of the fiscal year 2020-21. State revenues for the final budget are based on the August 2020 Revision of the 2020-21 Advance Apportionment Exhibit R.

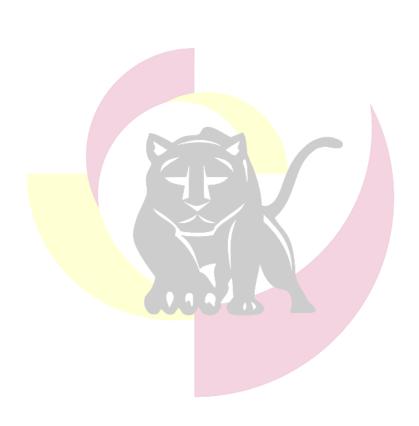
The Final Budget is built to meet requirements. The college will prioritize new initiatives, program restoration or contractions as state revenue adjustments are made.

Hartnell College Apportionment History and Reported FTES



^{*2020-21} Target FTES



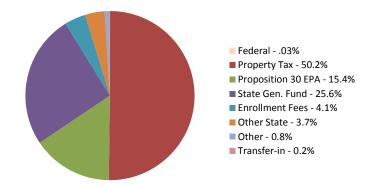


General Fund (11) \$52,914,077 requirement

The General Fund is the primary operating fund of the District. It includes resources that are unrestricted as well as funds with restricted spending requirements.

Unrestricted Funds

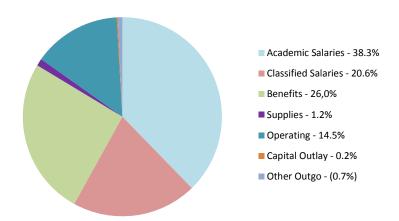
Nearly all day-to-day operating expenses are charged to the unrestricted General Fund. Unrestricted revenue is budgeted at \$52,914,077, with an estimated beginning balance of \$14.18 million.



General Fund Unrestricted Resources

State apportionment is funded by local property tax, student fees, state general fund, and EPA. State apportionment is the largest source of revenue and represents **95%** of all unrestricted income. Principal apportionment is calculated by the state Chancellor's Office based on enrollments referred to as full time equivalent students (FTES) at the District. Based on guidance received from the state Chancellor's Office, the District assumes that any reduction in apportionment funding will result in an equivalent reduction in funded FTES workload. The budgeted projection of FTES is **7,532**.

The largest expenditure portion of the budget is allocated for employee salaries, associated payroll costs and benefits **84.9%**. The remaining budget **15.1%** is allocated for operating costs, facility maintenance, supplies, contracted services, and equipment.



General Fund Unrestricted Requirements

Unrestricted General Fund Resources (Fund 11)

The 2020 Budget Act helps preserve funding for most California Community College programs at 2019-20 levels by deferring apportionment payments into the next fiscal year (2021-22). The Budget Act also provides a \$120 million block grant to help community colleges respond to the COVID-19 pandemic. The Hartnell Community College District is to receive \$798,869 under this COVID-19 Response Block Grant allocation.

The 2020-21 budget continues the Student Centered Funding Formula (SCFF) implementation, yet provides no cost-of-living adjustments (COLA) or enrollment growth funding for apportionments. Under the SCFF, Hartnell Community College District's total apportionment revenue for 2020-21 is \$50,061,425, which includes a 0.85% (\$431,163) deficit factor. The SCFF calculates apportionment revenue using three allocations. A base allocation based primarily on credit FTES. A supplemental allocation based on counts of low income students, and a third student success allocation related to outcomes. The minimum revenue (hold-harmless) provision has been extended to 2023-24, which guarantees that community college districts earn at least the 2017-18 total computational revenue (TCR), adjusted by COLA each year, in years without base reductions or deficits.

Unrestricted General Fund Requirements (Fund 11)

Requirements in 2020-21 fiscal-year have increased by approximately \$918 thousand over the prior fiscal year unaudited requirements. Employee salary and benefits increased by \$1.76 million or 4.1% over fiscal year 2019-20. During fiscal year 2019-20 the college provided service to 7,572 FTES. The goal for 2020-21 is to serve 7,532 FTES.

Unrestricted General Fund Balance and Contingency (Fund 11)

The fiscal year 2020-21 unaudited beginning fund balance is \$14,179,920. Overall, this represents approximately 27% of the Unrestricted General Fund Requirements for 2020-21. These funds represent one-time funds that are not intended for recurring operating expenses, but instead would serve for one-time expenditures. Specifically, these funds would assist the District to address unexpected events. Overall, the state is still forecasting a downturn in the next year and this year due to COVID-19. As the District looks to the future, it makes fiscal sense to maintain this level of reserves to assist with a future economic downturn affecting all community colleges. The reserves will assist to sustain critical delivery of student instruction and support services. While the 2020-21 Final Budget is a balanced budget, the use of reserves may be required to balance the budget and provide cash flow assistance during the current COVID-19 pandemic and at the time of the next recession.

DISTRICTS' FISCAL HEALTH

The Board of Governors has established standards for sound fiscal management and a process to monitor and evaluate the financial health of community college districts. These standards are intended to be progressive, with the focus on prevention and assistance at the initial level and more direct intervention at the highest level.

Under that process, each district is required to regularly report to its governing board the status of the district's financial condition and to submit quarterly reports to the Chancellor's Office. Based on these reports, the Chancellor is required to determine if intervention is need. Specifically, intervention may be necessary if a district's report indicates a high probability that, if trends continue unabated, the district will need an emergency apportionment from the state within three years or that the district is not in compliance with principles of sound fiscal management The Chancellor's Office's intervention could include, but is not limited to, requiring the submission of additional reports, requiring the district to respond to specific concerns, or directing the district to prepare and adopt a plan for achieving fiscal stability. The Chancellor also could assign a special trustee.

The Chancellor's Office's primary focus is the district's unrestricted general fund. The Chancellor's Office reviews the current, historical, and projected fund balances. Specifically, the Chancellor's Office assesses the unrestricted general fund balance as a percentage of all expenditures and other outgo of unrestricted general fund. The minimum prudent percentage of unrestricted general fund balance to all expenditures and other outgo of unrestricted general fund is 5%. This minimum prudent percentage is considered necessary to protect cash flow and respond to uncertainties.

Although this percentage represents a minimum standard, other entities, such as the Government Finance Officers Association (GFOA), have recommended that districts maintain higher balances equaling no less than two months of regular general fund operating revenues or regular general fund operating expenditures. (For many districts, this totals closer to 15%. Hartnell College maintains a reserve balance of 26.2% of unrestricted general fund expenditures). Districts are strongly encouraged to regularly assess risk to their fiscal health. The Fiscal Crisis and Management Assistance Team has developed a Fiscal Health Risk Analysis for districts as management tool to evaluate key fiscal indicators that may help measure a district's risk of insolvency in the current and two subsequent fiscal years.

RESTRICTED FUNDS (12 & 13)

Restricted funds are used for the operation of educational programs specifically restricted by laws, regulations, or donors, and are recorded separately in the General Fund. Total restricted funds amount to approximately \$30.4 million for 2020-21.

Fund Type	2016-17	2017-18	2018-19	2019-20	2020-21
				Unaudited	
	Actual	Actual	Actual	Actuals	Budget
Restricted (12)					
Federal					
CARES Act - Institutional Portion	-	-	-	765,062	1,042,607
CARES Act - Minority Serving Institutions	-	-	-	214,659	25,626
CCAMPIS HEP	139,608	53,395	-	-	-
Child Devel. Training Consortium	5,424	8,803	10,000	10,832	10,972
COVID-19 Response Block Grant	-	-	-	196,989	161,648
CTE Transitions	43,748	41,592	41,377	40,705	5,490
Dept of Social & Employ Svs	715,846	707,656	718,886	653,921	808,995
Federal Work Study	169,616	169,678	208,850	199,680	206,667
Foster & Kinship Care Education	86,698	89,570	94,049	77,873	93,495
Gavilan Subaward	186,382	39,546	-	-	-
GANAS	-	-	-	-	599,995
H.S. Equivalency Program "HEP"	472,566	483,953	459,996	479,966	489,256
HSI STEM GPS	431,607	1,496,782	1,219,084	1,309,858	1,350,955
MAESTROS Project	-	-	44,818	210,077	344,855
MCC for Math Readiness	-	22,389	7,210	-	-
NASA MAA	156,776	146,101	24,118	145,249	177,304
NASA SEMAA	-	-	-	-	-
National Institute of Health	18,124	19,000	15,185	18,243	19,000
National Service Awards	3,500	2,865	-	11,432	11,432
NEH Grant	-	-	-	-	259,551
NIFA-CSUMB	1,428	22,129	10,266	16,466	-
NSF ATE AgScience	116,153	122,254	95,411	423,296	-
NSF ATE COINS	12,421	-	-	-	-
NSF CSUMB CSIT-in-3	19,908	64,246	26,767	-	-
NSF ESTEEM	-	-	155,038	207,894	638,720
NSF RISE	-	-	-	20,920	-
NSF S-STEM	-	-	-	97,400	132,671
Perkins 1C	274,737	292,872	267,863	219,265	356,437
Stu Support Svs Prgm (TRIO)	239,047	267,307	235,099	241,987	288,460
Stu Support Svs Prgm (TRIO ESL)	-	-	-	-	261,888
Temp Assistance for Needy Families	45,107	45,104	45,953	44,711	50,760
Title V CUSP	469,485	50,242	-	-	-
Title V STP	349,213	-	-	-	-
Title V HSI Cultivamos	-	90,344	375,688	939,139	910,408
Upward Bound Alisal & Alvarez	-	97,428	292,692	270,222	502,702
Upward Bound North Salinas	-	89,832	284,837	303,791	484,584
USDA-CSUMB	11,388	15,491	3,956	-	, -
USDA-HEC	22,992	-	=	-	-
Federal Total	\$ 3,991,774	\$ 4,438,580	\$ 4,637,144	\$ 7,119,637	\$ 9,234,479

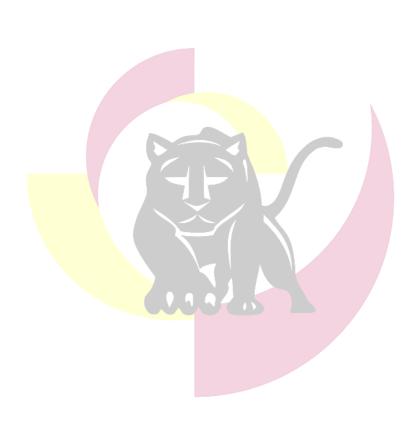
Fund Type	2016-17	2017-18	2018-19	2019-20	2020-21
	Actual	Actual	Actual	Unaudited Actuals	Budget
GENERAL FUND	7100001	710000	710000	7100000	20.0800
Restricted (12)					
State					
21st Century Soft Skills	11,495	8,765	-	-	-
ATRE CA Energy	-	129,766	-	-	-
Basic Skills	26,913	164,238	402,054	416,843	736,326
Basic Skills and Student Outcomes Transformation	98,712	552,110	849,178	-	-
Block Grant	1,187,155	452,995	165,675	66,983	42,988
California Adult Education Progam (CAEP)	3,528,467	4,154,494	3,747,979	3,904,190	3,865,335
CA Education Learning Lab	-	-	-	-	18,000
CalWORKs	229,892	241,638	243,775	215,747	255,125
CalWORKs-County DSS	152,155	-	-	-	-
Campus Safety and Sexual Assault	-	-	-	-	18,547
CARE Program	164,497	172,766	168,353	155,418	162,076
CCC Makerspace	11,473	215,221	222,697	-	-
Classified Professional Development	-	-	-	-	32,630
COVID-19 Response Block Grant	-	-	-	-	440,232
CTE Data Unlocked	-	50,000	-	-	-
CTE Strong Workforce	126,764	973,862	1,457,594	1,468,418	3,059,297
Digital Literacy - Castroville	-	-	-	9,417	50,985
Digital Literacy - KC	-	-	-	5,446	53,681
DSP&S	501,021	567,668	667,508	626,907	801,274
Econ. Development for Distressed Areas	-	-	337,047	75,362	587,591
Education Futures Initiative	-	4,663	87,617	57,720	-
EOPS	768,422	755,279	799,932	858,425	876,375
Equal Employment Opportunity	59,103	50,897	50,000	41,260	53,740
F5MC Tech Assistance	1,743 -	1,282	1,006	-	-
Financial Aid Technology First 5 ECE Counselors	- 77,234	- 07 106	22,465	41,403	226,779
FKCE-CSEC	•	97,196	95,105 -	98,135	98,274
Foster & Kinship Care Education	6,500 110,343	7,763 110,879	116,101	129,849	- 142,595
General Use: Non-program	110,343	110,879	673,830	387,489	142,393
Guided Pathways	_	41,979	244,185	245,009	302,979
Hunger Free Support	_	41,373	15,176	25,955	39,979
IEPI Grant	_	-	13,170	23,933	200,000
Improving Online Pathways	_		8,428		200,000
Incarcerated Students Reentry Program	_	_	-	8,539	105,097
Infusing Entrepreneurship in Makerspaces	_		5,000	-	103,037
Innovation & Effectiveness	138,306	61,694	-	_	_
Innovation Award	245,746	166,702	386,986	352,761	687,239
Mental Health Support	-	-	4,500	9,514	51,309
MESA	44,174	91,808	74,515	63,012	-
Nursing Assessment & Remediation	85,500	85,500	,525	-	_
Nursing Education	-	-	187,162	124,749	264,575
Nursing Enrollment Growth	114,100	114,100	-	-	-
OSHPD - Song Brown	48,100	64,887	12,013	_	_
Ready Set Go	-	-	-	367,986	132,014
Salinas Valley Promise (AB 19)	-	-	12,144	142,170	625,849
Staff Development Project	-	-	-	-	, -
Student Equity Plan (SEP)	1,559,854	1,038,687	379,998	910,790	1,478,735
Student Fin. Aid Administration	345,422	351,175	361,651	297,436	413,362
Student Success	2,177,795	2,396,807	2,095,701	2,209,722	2,473,036
TAFY Health & Wellness	1,000	-	-	-	-
UMOJA	-	-	-	4,290	5,710
Veteran Resource Center	-	1,105	14,116	17,014	73,418
YESS - ILP	19,240	19,665	21,544	22,500	22,500
State Total	\$ 11,841,126	\$ 13,145,589	\$ 13,931,034	\$ 13,360,460	\$ 18,397,650

Fund Type		2016-17		2017-18	2018-19	2019-20 Unaudited	2020-21
		Actual		Actual	Actual	Unaudited Actuals	Budget
GENERAL FUND		Actual		Actual	Actual	Actuals	Duuget
Restricted (12)							
Local/Other							
Ca College Pathways		23,443		18,557	_	_	_
Catalyst Fund		-		-	125,000	115,000	115,000
ESL & ECE - MCOE		39,697		-	-	-	-
Foundation - ACE Program		600		-	-	-	-
Foundation - Ag Healthcare Sector Partnership		-		107,778	117,295	134,666	208,240
Foundation - Ag Tech Institute		164,089		156,213	95,223	191,565	212,377
Foundation - Art Fund		3,377		-	, -	3,000	-
Foundation - Athletics Fund		608		-	-	7,101	-
Foundation - AUSD Intro to Coding		4,316		4,258	2,468	-	-
Foundation - AUSD NASA		23,441		10,347	13,921	-	-
Foundation - Boronda		2,216		-	-	288	-
Foundation - CA Endowment		226,784		148,316	7,877	-	-
Foundation - Coder Dojo		13,907		-	-	-	-
Foundation - Cultivamos/BTG		-		14,573	62,174	27,497	-
Foundation - Driscoll's Farmworker Ed		30,623		104,353	104,549	118,487	41,562
Foundation - Driscoll's iAgriculture		6,243		6,397	10,107	-	-
Foundation - Faculty		-		847	-	-	-
Foundation - General		-		-	39,210	9,158	-
Foundation - Giannini Fund	27,1	27,164		13,053	-	-	-
Foundation - Giannini Fund - ECE		28,972		111,465	112,977	121,930	579,939
Foundation - Hayward		43,050		44,988	47,151	-	-
Foundation - K-12 STEM		67,814		117,293	201,236	226,271	224,117
Foundation - Library		-		-	30,631	-	-
Foundation - Music		6,756		71	-	-	-
Foundation - NASA SEMAA		6,289		-	-	63,505	100,588
Foundation - Nursing		-		87,717	-	-	-
Foundation - Packard Fablab		-		41,811	-	-	-
Foundation - Physics		-		-	-	34,131	-
Foundation - S.C. Eng & Comp Literacy		7,099		-	-	-	-
Foundation - SCESD Intro to Coding		-		1,796	1,837	-	-
Foundation - SCESD NASA		26,293		13,721	12,513	-	-
Foundation - Science Bldg Capital Fund		71,985		7,724	206,263	-	94,028
Foundation - SVMH Grant		-		310,000	190,767	219,985	251,257
Independent Living Training Prog.		75,521		86,553	86,553	115,295	119,983
Kaiser Permanente Health Ed		-		-	27,178	29,712	23,109
SUHSD Allied Health		-		-	12,880	-	-
Taylor Farms Ag. & Engineering		-		-	-	-	366,667
TPP CSUMB		-		-	-	-	9,255
UCSF-First Generation RN		-		-	-	28,601	21,399
Local/Other Total	\$	900,287	\$	1,407,832	\$ 1,507,810	\$ 1,446,192	\$ 2,367,522
GENERAL FUND							
Restricted (13)							
State - Lottery - Prop 20				449,022	509,202	390,851	371,013
Local - Parking Funds	191,364		238,162		232,434	202,770	2,868
State/Local Total	\$	557,057	\$	687,184	\$ 741,636	\$ 593,620	\$ 373,881
Total Restricted Fund 12 & 13	\$	17,290,244	\$	19,679,185	\$ 20,817,624	\$ 22,519,910	\$ 30,373,533

und Type		2016-17		2017-18		2018-19	ı	2019-20 Unaudited		2020-21
		Actual		Actual		Actual		Actuals		Budget
ENERAL FUND										
Unrestricted (11)										
<u>Resources</u>										
Federal		20,487		17,254		7,929		29,780		17,000
State		18,759,728		19,567,638		25,112,381		27,950,164		23,760,468
Local		25,287,784		26,356,054		28,289,640		28,898,457		29,036,609
Transfers In		360,296		-		100,000		100,000		100,000
Total Resources	\$	44,428,295	\$	45,940,946	\$	53,509,950	\$	56,978,400	\$	52,914,077
<u>Requirements</u>										
Academic Salaries		17,467,486		17,936,821		18,874,820		19,727,183		20,245,500
Classified Salaries		9,841,071		10,047,143		10,375,096		10,813,501		10,918,715
Payroll Costs/Benefits		10,179,969		10,864,344		15,104,994		14,578,647		13,745,383
Supplies/Materials		471,159		518,030		629,300		562,992		625,360
Operating Exp.		5,628,744		5,756,860		6,804,159		7,021,188		7,660,698
Capital Outlay		127,040		-		560,526		154,268		104,973
Other Outgo-Student FA/(Indirect Costs)		973,184		497,044		1,054,702		1,114,425		(386,552)
Total Requirements	\$	44,688,653	\$	45,620,242	\$	53,403,597	\$	53,972,206	\$	52,914,077
FUND BALANCE	\$	10,746,669	\$	11,067,373	\$	11,173,726	\$	14,179,920	\$	14,179,920
Restricted (12)										
Resources										
Federal		3,991,774		4,438,580		4,637,144		7,119,637		9,234,479
State		11,841,126		13,145,589		13,931,034		13,360,460		18,397,650
Local		900,287		1,407,832		1,507,810		1,446,192		2,367,522
Transfers In		-		-		-		-		-
Total Resources	\$	16,733,187	\$	18,992,001	\$	20,075,988	\$	21,926,290	\$	29,999,652
Requirements										
Academic Salaries		2,340,743		3,207,550		3,261,193		3,706,402		3,817,810
Classified Salaries		4,300,174		4,915,066		5,207,195		5,716,301		6,715,608
Payroll Costs/Benefits		1,911,454		2,655,240		3,839,995		4,068,648		4,737,621
Supplies/Materials		540,065		370,882		472,030		460,447		578,185
Operating Exp.		4,844,145		1,853,485		1,393,856		1,624,465		7,003,649
Capital Outlay		1,697,605		2,007,965		1,615,353		1,908,530		2,328,713
Financial Aid/Other Outgo		648,454		3,526,720		3,839,131		3,976,759		4,154,341
Transfers Out		450,547		455,094		447,235		464,738		663,724
Total Requirements	\$	16,733,187	\$	18,992,001	\$	20,075,988	\$	21,926,290	\$	29,999,652
FUND BALANCE	Ś	-	\$	-	\$	-	\$	-	\$	-
	_		~		7		7		7	

und Type		2016-17		2017-18		2018-19		2019-20 Unaudited		2020-21
		Actual		Actual		Actual		Actuals		Budget
arking & Prop 20 Lottery										
Restricted (13)										
Federal		-		-		-		-		
State		365,693		449,022		509,202		390,851		371,013
Local		191,364		238,162		232,434		202,770		2,868
Transfers In		-		-		-				
Total Resources	\$	557,057	\$	687,184	\$	741,636	\$	593,620	\$	373,881
<u>Requirements</u>										
Academic Salaries		-		-		-				
Classified Salaries		-		9,217		34,052		25,540		-
Payroll Costs/Benefits		-		171		616		461		-
Supplies/Materials		159,218		230,423		297,590		239,604		240,013
Operating Exp.		364,615		317,101		332,961		244,260		51,868
Capital Outlay		18,468		124,046		97,399		83,755		82,000
Transfers Out		(156,448)		-						
Total Requirements	\$	385,853	\$	680,958	\$	762,618	\$	593,620	\$	373,881
FUND BALANCE	\$	14,756	\$	20,982	\$	(0)	\$	(0)	\$	(0)
Total Restricted Fund (12 & 13)										
Resources	\$	17,290,244	\$	19,679,185	\$	20,817,624	\$	22,519,910	\$	30,373,533
Requirements	\$	17,119,040	\$	19,672,959	\$	20,838,606	\$	22,519,910	\$	30,373,533
Total Unrestricted Fund (11)										
Resources	Ś	44,428,295	ć	4E 040 046	ċ	53,509,950	ċ	E6 079 400	ć	E2 01/1 077
Requirements	۶ \$, ,				53,403,597				
nequirements	ş	44,000,033	Ş	43,020,242	Ş	33,403,397	Ş	33,972,200	Ş	32,314,077
Total General Fund										
Resources	\$	61,718,539	\$	65,620,131	\$	74,327,574	\$	79,498,311	\$	83,287,610
Requirements	\$	61,807,693	\$	65,293,201	\$	74,242,203	\$	76,492,116	\$	83,287,610





OTHER FUNDS

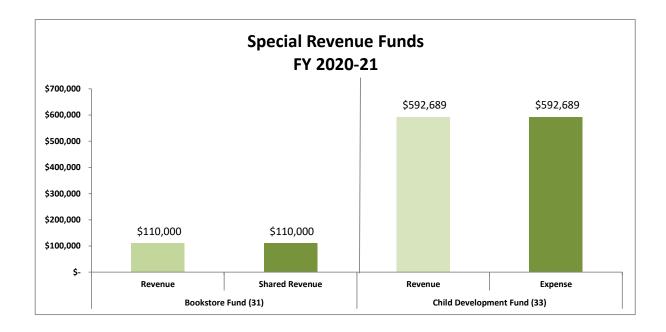
Special Revenue Fund (31 &33)

\$ 702,689 requirement

Special Revenue Funds are used to account for the proceeds of specific revenue sources whose expenditures are legally restricted. Activities in these funds may or may not be self-supporting and are generally not related to direct educational services.

The Bookstore Fund is used to account for the lease of the college bookstore. The District contracts with Follett Higher Education Group to manage the day-to-day operations of the store. Follett pays all operational expenses but shares revenue with the District. The District is projecting approximately \$110,000 in shared revenue. A total of \$110,000 will then be transferred to the General Fund (\$100,000) and Associated Student Body Fund (\$10,000.)

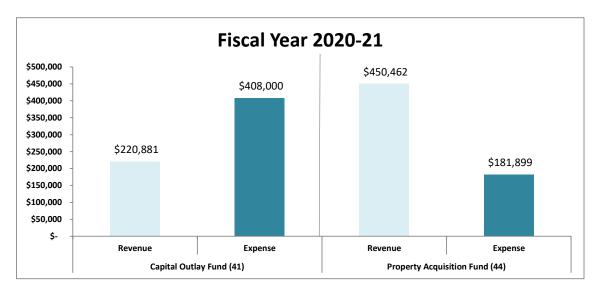
The District operates a full-service child development center on its main campus. The Child Development Fund is designated to account for child care and development services, revenue generated by student fees, and expenses related to direct costs. This program has traditionally been self-supporting.

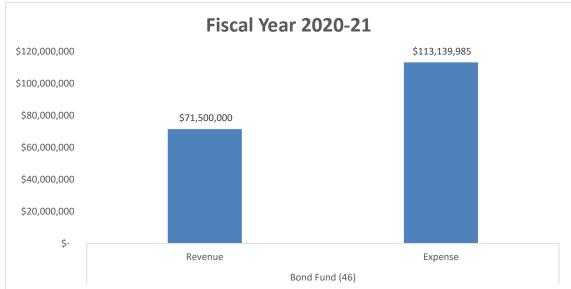


und Type	2016-17		2017-18	2018-19		2019-20 Unaudited		2020-21
	Actual		Actual	Actual		Actuals		Budget
pecial Revenue Fund								
Bookstore (Fund 31)								
<u>Resources</u>								
Federal	-		-	-		-		-
State	-		-	-		-		-
Local	130,956		102,389	110,889		84,273		110,000
Transfers In	 -		-	-		-		-
Total Resources	\$ 130,956	\$	102,389	\$ 110,889	\$	84,273	\$	110,000
Requirements								
Academic Salaries	-		-	-		-		-
Classified Salaries	-		-	-		-		-
Payroll Costs/Benefits	-		-	-		-		-
Supplies/Materials	-		9,313	-		-		-
Operating Exp.	-		-	-		-		-
Capital Outlay	-		-	-		-		-
Transfers Out	 109,675		411,922	108,132		105,846		110,000
Total Requirements	\$ 109,675	\$	421,235	\$ 108,132	\$	105,846	\$	110,000
FUND BALANCE	\$ 942,185	\$	623,339	\$ 626,096	\$	604,523	\$	604,523
<u>Resources</u> Federal State	- 521,279		- 584,100	- 551,175		- 657,368		- 591,724
Local	14,076		24,955	7,182		6,449		965
Transfers In				-,102		-		-
Total Resources	\$ 535,355	\$	609,055	\$ 558,357	\$	663,817	\$	592,689
<u>Requirements</u>	 ,	•	,	 ,	•	,		
Academic Salaries	77,099		84,614	81,029		82,301		87,224
Classified Salaries	266,845		278,653	377,205		401,433		314,715
Payroll Costs/Benefits	130,877		140,725	128,789		137,879		153,962
Supplies/Materials	11,504		18,205	16,840		14,028		15,790
Operating Exp.	6,480		4,965	17,661		8,933		19,615
Capital Outlay	-		6,937	2,117		-		1,383
Transfers Out	-		23	-				
Total Requirements	\$ 492,806	\$	534,123	\$ 623,641	\$	644,573	\$	592,689
FUND BALANCE	\$ 114,484	\$	189,416	\$ 124,132	\$	143,376	\$	143,376
Total Special Revenue Fund								
Resources	\$ 666,311	\$	711,444	\$ 669,246	\$	748,090	\$	702,689
			•	,				

Capital Projects Fund (41, 44, & 46) \$ 113,729,884 requirement

This group of funds is used to account for financial resources used in the acquisition or construction of major capital facilities and other capital outlay projects. This includes land acquisition, scheduled maintenance, significant equipment and furnishings for new buildings, information technology equipment, software, and educational equipment . The Bond Projects Fund, financed with voter-approved Measure T bond proceeds, will be the largest fund in the group.



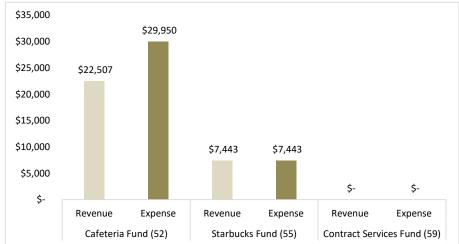


und Type		2016-17	2017-18	2018-19	2019-20 Unaudited	2020-21
		Actual	Actual	Actual	Actuals	Budget
apital Projects Fund						
Capital Outlay (Fund 41)						
<u>Resources</u>						
Federal		-	-	-	-	-
State		-	-	-	-	-
Local		212,852	207,224	220,448	255,653	220,881
Transfers In		-	500,000	1,450,000	1,500,000	-
Total Resources	\$	212,852	\$ 707,224	\$ 1,670,448	\$ 1,755,653	\$ 220,881
<u>Requirements</u>	-					
Academic Salaries		-	-	-	-	-
Classified Salaries		-	-		-	-
Payroll Costs/Benefits		-	-		-	-
Supplies/Materials		79,181	3,660	12,807	246	-
Operating Exp.		974,155	699,506	717,253	215,945	128,000
Capital Outlay		1,466,128	777,397	729,355	255,949	280,000
Transfers Out		-	-	-	-	-
Total Requirements	\$	2,519,464	\$ 1,480,563	\$ 1,459,415	\$ 472,140	\$ 408,000
FUND BALANCE	\$	1,736,615	\$ 963,276	\$ 1,174,309	\$ 2,457,823	\$ 2,270,704
Facilities Development (Fund 4	4)					
Resources	-,					
Federal		_	_	_	_	-
State		3,156,567	365,426	_	-	-
Local		577,724	430,717	1,093,543	540,200	450,462
Transfers In		-	500,000	-	-	-
Total Resources	\$	3,734,291	\$ 1,296,143	\$ 1,093,543	540,200	450,462
<u>Requirements</u>				· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>
Academic Salaries		_	_	_	_	-
Classified Salaries			_	_	_	_
Payroll Costs/Benefits		_	_	_	_	_
Supplies/Materials		_		_	_	_
Operating Exp.		(53,739)	637,452	634,647	242,102	106,899
Capital Outlay		3,422,193	356,078	2,124,556	1,008,561	75,000
Transfers Out		-	-	-, 1,550	-,000,001	
Transiers Out						
Total Requirements	\$	3,368,454	\$ 993,530	\$ 2,759,203	\$ 1,250,663	\$ 181,899

Fund Type	2016-17	2017-18	2018-19	2019-20 Unaudited	2020-21
	Actual	Actual	Actual	Actuals	Budget
Capital Projects Fund					
BOND PROJECTS (Fund 45)					
<u>Resources</u>					
Federal	-	-	-	-	-
State	-	-	-	-	-
Local	12,619	-	-	-	-
Transfers In	-	-	-	-	-
Total Resources	\$ 12,619	\$ -	\$ -	\$ -	\$ -
<u>Requirements</u>					
Academic Salaries	-	-	-	-	-
Classified Salaries	-	-	-	-	-
Payroll Costs/Benefits	-	-	-	-	-
Supplies/Materials	-	-	-	-	-
Operating Exp.	-	-	-	-	-
Capital Outlay	2,425,484	-	-	-	-
Transfers Out	-	-	-	-	-
Total Requirements	\$ 2,425,484	\$ -	\$ -	\$ -	\$ -
FUND BALANCE	\$ -	\$ -	\$ -	\$ -	\$ -
BOND PROJECTS (Fund 46)					
<u>Resources</u>					
Federal	-	-	-	-	-
State	-	-	-	-	-
Local	-	705,341	1,502,511	1,418,691	1,500,000
Other Financing Sources	-	69,715,000	-	-	70,000,000
Total Resources	\$ -	\$ 70,420,341	\$ 1,502,511	\$ 1,418,691	\$ 71,500,000
<u>Requirements</u>					
Academic Salaries	-	-	-	-	-
Classified Salaries	4,074	173,936	243,774	261,468	271,596
Payroll Costs/Benefits	1,735	76,850	126,544	155,586	170,440
Supplies/Materials	-	504	574	705	-
Operating Exp.	350,845	47,336	78,767	22,014	14,500
Capital Outlay	117,305	2,792,237	5,368,549	21,878,756	112,683,450
Transfers Out	-	-	-	-	<u>-</u>
Total Requirements	\$ 473,958	\$ 3,090,863	\$ 5,818,208	\$ 22,318,529	\$ 113,139,985
FUND BALANCE	\$ (473,958)	\$ 66,855,520	\$ 62,539,823	\$ 41,639,985	\$ -
Total Capital Projects Fund					
Resources	\$ 3,959,762	\$ 72,423,708	\$ 4,266,502	\$ 3,714,545	\$ 72,171,343
Requirements	\$ 8,787,361	\$ 5,564,956	\$ 10,036,826	\$ 24,041,332	\$ 113,729,884

Enterprise Fund (52, 55 & 59) \$ 37,393 requirement

The Contract Service Fund and the Cafeteria Fund are examples of Hartnell Enterprise Funds. Enterprise Funds are intended to operate as self-supporting entities. The Cafeteria Fund is used to account for the sale of food from café sales, catering, and vending machines. The Starbucks Fund is used to account for the sales of food, drinks, and merchandise of the on-campus Starbucks licensed-store. The Contract Service Fund was established in 2012-13 to provide educational training services to local enterprises.



Fund Type	2016-17 Actual	2017-16 Actual	2018-19 Actual	2019-20 Unaudited Actuals	2020-21
	Actual	Actual	Actual		Developed
				,	Budget
Enterprise Fund					
CAFETERIA (Fund 52)					
<u>Resources</u>					
Federal	-	-	-	-	-
State	-	-	-	-	-
Local	797,667	787,756	733,336	565,923	22,507
Transfers In	-	-	-	-	-
Total Resources	\$ 797,667	\$ 787,756	\$ 733,336	\$ 565,923	\$ 22,507
<u>Requirements</u>					
Academic Salaries	-	-	-	-	-
Classified Salaries	250,880	262,143	289,408	192,019	-
Payroll Costs/Benefits	136,050	144,681	153,990	113,594	-
Supplies/Materials	325,657	328,955	318,371	247,104	19,982
Operating Exp.	30,607	25,321	53,682	25,509	1,585
Capital Outlay	3,767	2,830	885	912	940
Transfers Out	-	-	-	112,339	7,443
Total Requirements	\$ 746,961	\$ 763,930	\$ 816,336	\$ 691,477	\$ 29,950
RETAINED EARNINGS	\$ 416,415	\$ 440,241	\$ 357,241	\$ 231,687	\$ 224,244

STARBUCKS CAFE (Fund 55)					
<u>Resources</u>					
Federal	-	-	-	-	-
State	-	-	-	-	-
Local	-	-	-	261,386	-
Transfers In	 -	-	-	112,339	7,443
Total Resources	\$ -	\$ -	\$ -	\$ 373,725 \$	7,443
Requirements					
Academic Salaries	-	-	-	-	-
Classified Salaries	-	-	-	129,393	-
Payroll Costs/Benefits	-	-	-	40,000	-
Supplies/Materials	-	-	-	134,248	-
Operating Exp.	-	-	-	65,441	6,487
Capital Outlay	-	-	-	4,643	956
Transfers Out	 -	-	-	-	-
Total Requirements	\$ -	\$ -	\$ -	\$ 373,725 \$	7,443
RETAINED EARNINGS	\$ -	\$ -	\$ -	\$ - \$	-

Fund Type	2016-17		 2017-18		2018-19		2019-20 Unaudited		2020-21	
		Actual	Actual		Actual		Actuals		Budget	
Contract Services (Fund 59)										
<u>Resources</u>										
Federal		-	-		-		-		-	
State		-	-		-		-		-	
Local		26,389	63,939		106,473		86,666		-	
Transfers In		-	-		-		-		-	
Total Resources	\$	26,389	\$ 63,939	\$	106,473	\$	86,666	\$	-	
<u>Requirements</u>										
Academic Salaries		9,570	3,482		12,700		420		-	
Classified Salaries		3,178	25,434		48,537		26,865		-	
Payroll Costs/Benefits		2,321	3,787		7,330		2,809		-	
Supplies/Materials		2,898	32,024		8,441		5,356		-	
Operating Exp.		-	44		4,664		9,035		-	
Capital Outlay		-	21,508		-		-		-	
Transfers Out		398	2,629		16,550		6,492		-	
Total Requirements	\$	18,365	\$ 88,908	\$	98,221	\$	50,977	\$	-	
FUND BALANCE	\$	47,393	\$ 22,424	\$	30,676	\$	66,365	\$	66,365	
Total Enterprise Fund										
Resources	\$	824,057	\$ 851,695	\$	839,809	\$	1,026,314	\$	29,950	
Requirements	\$	765,325	\$ 852,838	\$	914,557	\$	1,116,179	\$	37,393	

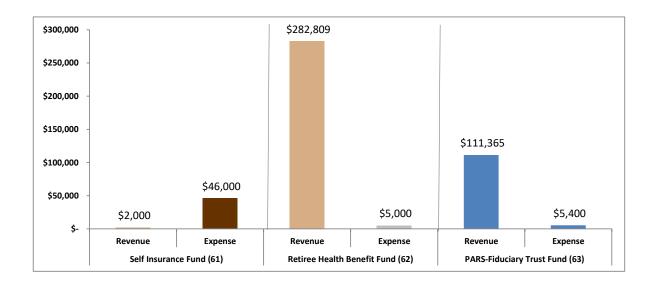
Internal Service Fund (61, 62 & 63) \$ 56,400 requirement

Internal Service Funds are used to account for the financing of goods or services provided by one department to other departments on a cost-reimbursement basis.

In 2003, the District joined a statewide workers' compensation purchasing pool, the Protected Insurance Program for Schools (PIPS). This program has reduced premiums for the District. Prior to 2003, the District participated in a Monterey County workers' compensation consortium. The District established a self-insured fund to account for outstanding claims which occurred prior to 2003 (which would not be covered by PIPS). It also uses this fund to pay for property loss and liability deductibles. Revenue is generated through interest and the remaining claims are paid through this fund.

A Retiree Health Benefits Fund has also been established to account for future benefit liabilities as required by the Government Accounting Standards Board (GASB Statement No. 43 and 45). As of June 30, 2019, the actuarial value for these future commitments is approximately \$6.3 million. Although GASB allows up to 30 years to fully fund this liability, the District has already funded 83.8% of the projected liability. An irrevocable trust has been established with CalPERS as part of their California Employers Retirement Benefit Trust. Therefore the fund balance of Fund 62 was transferred out of Fund 62 into the irrevocable trust during FY 2015-16.

The Public Agency Retirement Services (PARS) account was established to support Hartnell College manage ongoing pension obligations. As funds become available within the General Fund, the surplus is transferred to the PARS Fiduciary Account. Earnings within the Fiduciary account has an annualized return of approximately 5-7%. The funds in the trust are securely set-aside and protected from diversion for uses other than pension funding requirements..

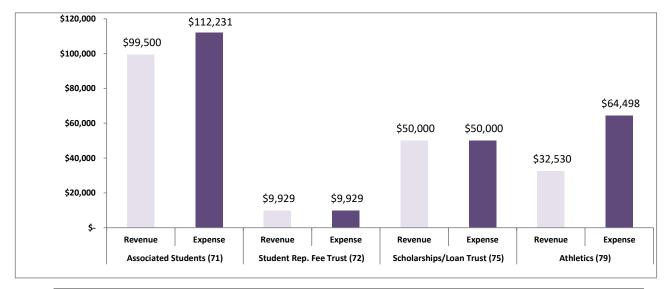


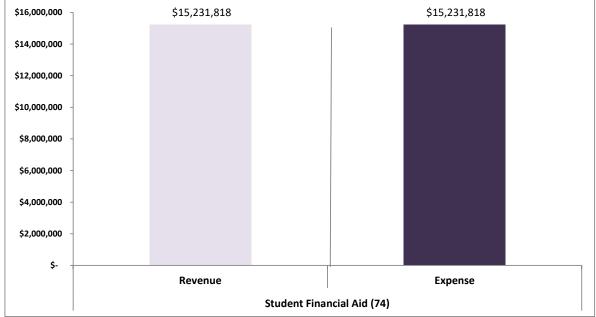
und Type		2016-17		2017-18		2018-19		2019-20 Unaudited		2020-21	
		Actual		Actual		Actual		Actuals		Budget	
nternal Service Fund											
Self Insured (Fund 61)											
<u>Resources</u>											
Federal		-		-		-		-		-	
State		-		-		-		-		-	
Local		10,343		8,173		4,842		815		2,000	
Transfers In		-		-		-		-		-	
Total Resources	\$	10,343	\$	8,173	\$	4,842	\$	815	\$	2,000	
<u>Requirements</u>											
Academic Salaries		-		-		-		-		-	
Classified Salaries		-		-		-					
Payroll Costs/Benefits		23,710		(43,605)		(27,381)		37,906		40,000	
Supplies/Materials		226		-		-					
Operating Exp.		8,072		8,306		64,659		7,424		6,000	
Capital Outlay		360		-		-					
Transfers Out		-		500,000		-					
Total Requirements	\$	32,367	\$	464,701	\$	37,278	\$	45,330	\$	46,000	
FUND BALANCE	\$	930,453	\$	473,924	\$	441,488	\$	396,973	\$	352,973	
Retiree Health Benefits (Fund	d 62)										
<u>Resources</u>											
Federal		-		-		-		-		-	
State		-		-		-		-		-	
Local		342,644		288,156		310,719		189,717		282,809	
Transfers In		-		-		-		-		-	
Total Resources	\$	342,644	\$	288,156	\$	310,719	\$	189,717	\$	282,809	
<u>Requirements</u>											
Academic Salaries		-		-		-		-		-	
Classified Salaries		-		-		-		-		-	
Payroll Costs/Benefits		-		-		-		-		-	
Supplies/Materials		-		-		-		-		-	
Operating Exp.		3,843		4,187		4,256		4,562		5,000	
Capital Outlay		-		-		-		-		-	
Transfers Out		-				-		<u>-</u>		<u>-</u>	
Total Requirements	\$	3,843	\$	4,187	\$	4,256	\$	4,562	\$	5,000	
FUND BALANCE	\$	4,720,452	\$	5,004,421	\$	5,310,884	\$	5,496,039	\$	5,773,848	

PARS-Fiduciary Trust Fund (63)					
Resources					
Federal	-	-	-	-	-
State	-	-	-	-	-
Local	96,788	78,843	136,751	110,413	111,365
Transfers In	1,000,000	805,000	-	-	
Total Resources	\$ 1,096,788	\$ 883,843	\$ 136,751	\$ 110,413	\$ 111,365
Requirements					
Academic Salaries	-	-	-	-	-
Classified Salaries	-	-	-	-	-
Payroll Costs/Benefits	-	-	-	-	-
Supplies/Materials	-	-	-	-	-
Operating Exp.	3,110	4,237	5,483	5,343	5,400
Capital Outlay	-	-	-	-	-
Transfers Out	-		-	-	-
Total Requirements	\$ 3,110	\$ 4,237	\$ 5,483	\$ 5,343	\$ 5,400
FUND BALANCE	\$ 1,093,678	\$ 1,973,284	\$ 2,104,552	\$ 2,209,622	\$ 2,315,587
					_
Total Internal Service Fund					
Resources	\$ 1,449,775	\$ 1,180,172	\$ 452,312	\$ 300,945	\$ 396,174
Requirements	\$ 39,320	\$ 473,125	\$ 47,017	\$ 55,236	\$ 56,400

Trust and Agency Fund \$ 15,468,476 requirement

Trust and Agency Funds are used to account for assets held by the District in a trustee or agency capacity for individuals, private organizations, or other governmental units. The District has a fiduciary responsibility for such funds, with some degree of discretionary authority. Operations of these funds are measured and reported in the District's financial statements. Funds in this group include assets held for the Associated Student Body, scholarships/loans trust, athletics, and student financial aid.

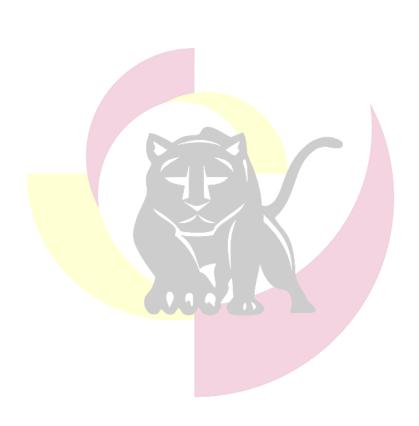




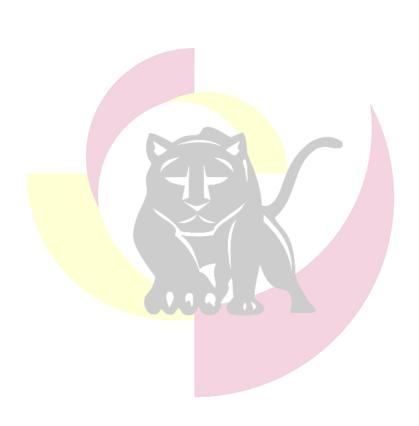
Fund Type		2016-17		2017-18		2018-19	2019-20 Unaudited			2020-21
		Actual		Actual		Actual		Actuals		Budget
Trust and Agency Fund										
ASSOCIATED STUDENTS (Fund 71)										
Resources										
Local		123,678		133,113		109,792		107,330		89,500
Transfers In		465		6,922		8,131		5,846		10,000
Total Resources	\$	124,144	\$	140,035		117,923	\$	113,176	\$	99,500
<u>Requirements</u>										
Academic Salaries		-		-		-		-		-
Classified Salaries		60,316		60,118		52,028		54,062		41,764
Payroll Costs/Benefits		18,951		20,020		21,823		24,175		26,517
Supplies/Materials		9,920		7,889		89		3,933		5,000
Operating Exp.		93,659		66,932		62,112		33,982		34,400
Capital Outlay		-		19,088		185		-		
Other Outgo		-		5,763		18,011		9,100		4,550
Total Requirements	\$	211,438	\$	179,810		154,248	\$	125,253	\$	112,231
FUND BALANCE	\$	313,903	\$	274,128	\$	237,803	\$	225,726	\$	212,995
STUDENT REPRESENTATION FEE TRUST (Fund Resources	172)									
Local		_		_		_		9,929		9,929
Total Resources	\$	<u> </u>	\$				\$	9,929	\$	9,929
			Y				7	3,323	7	3,323
Requirements										9,929
Operating Exp. Total Requirements	<u> </u>		\$				\$		\$	
FUND BALANCE	<u>\$</u> \$		۶ \$		\$		\$	9,929	۶ \$	9,929 9,929
FUND BALANCE	<u> </u>	<u> </u>	Ş		Ş	<u> </u>	Ş	9,929	Ş	9,929
FINANCIAL AID (Fund 74)										
Resources										
Federal		11,007,745		11,534,045		10,883,706		12,542,053		12,248,113
State		1,442,983		2,109,199		2,802,792		2,932,562		2,983,705
Local		-		-		-		-		-
Total Resources	\$	12,450,728	\$	13,643,244	\$	13,686,498	\$	15,474,615	\$	15,231,818
<u>Requirements</u>										
CAL Grants		1,114,650		1,285,199		1,383,792		1,703,256		1,411,468
CARES Act - Student Aid								921,000		886,670
Community College Completion		-		-		48,750		-		-
Direct Loans		-		-		-		91,038		89,655
Dreamer Students		-		81,000		6,000		-		-
Full-Time Student Success		-		_		96,200		-		
PELL		10,811,118		11,358,275		10,676,226		11,350,675		11,000,000
Salinas Valley Promise (AB 19)		-		-		91,080		-		. , .
Student Success Completion		328,333		743,000		1,176,970		1,229,306		1,572,237
		196,627		175,770		207,480		179,340		271,788
SEOG										,,
SEOG Total Requirements	Ś	12,450,728	\$	13,643,244	\$	13,686,498	\$	15,474,615	\$	15,231,818

und Type		2016-17	2017-18			2018-19		2019-20 Unaudited		2020-21	
		Actual		Actual		Actual		Actuals		Budget	
Trust and Agency Fund											
SCHOLARSHIPS/LOAN TRUST (Fund 75)											
Resources											
Federal		-		-		-		-		-	
State		-		-		-		-		-	
Local		66,223		68,133		67,508		60,587		50,000	
Transfers In		-		-		-		-		-	
Total Resources	\$	66,223	\$	68,133	\$	67,508	\$	60,587	\$	50,000	
<u>Requirements</u>	-										
Classified Salaries		-		-		-		-		-	
Payroll Costs/Benefits		-		-		-		-		-	
Supplies/Materials		-		-		-		-		-	
Operating Exp.		59,868		44,320		64,195		19,385		50,000	
Capital Outlay		-		-		-		-		-	
Transfers Out		-		-		-		-		-	
Total Requirements	\$	59,868	\$	44,320	\$	64,195	\$	19,385	\$	50,000	
FUND BALANCE	\$	171,703	\$	195,516	\$	198,829	\$	240,032	\$	240,032	
ATHLETICS (Fund 79)											
Resources											
Federal		-		-		-		_		-	
State		-		-		-		_		-	
Local		47,469		69,192		48,405		47,125		32,530	
Transfers In		-		-		-		-		-	
Total Resources	\$	47,469	\$	69,192	\$	48,405	\$	47,125	\$	32,530	
Requirements											
Academic Salaries		_		_		_		_		_	
Classified Salaries		14,235		12,833		13,151		16,940		17,000	
Payroll Costs/Benefits		1,513		1,498		1,603		1,792		1,616	
Supplies & Materials		4,921		5,099		4,885		4,093		15,000	
Operating Expenses		29,816		26,115		25,043		10,811		30,882	
Team Accounts/FB		11,067		2,761		12,572		-		-	
Transfers Out		-		-		-		-		-	
Total Requirements	\$	61,552	\$	48,306	\$	57,254	\$	33,636	\$	64,498	
FUND BALANCE	\$	26,222	\$	47,108	\$	38,259	\$	51,747	\$	19,779	
Total Trust and Assault Front											
Total Trust and Agency Fund	۲,	12 600 562	۴	12.020.004	۲,	12 020 224	۲	15 705 424	۲	15 422 777	
Resources	\$			13,920,604				15,705,431		15,423,777	
Requirements	\$	12,783,586	Ş	13,915,680	\$	13,962,195	Ş	15,652,889	\$	15,468,476	





APPENDIX A DETAIL REVENUE AND EXPENDITURES



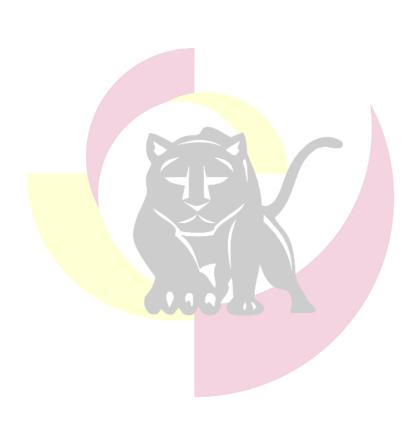
HARTNELL COMMUNITY COLLEGE DISTRICT GENERAL FUND RESOURCES - UNRESTRICTED

	2019-20	2020-21	Increase
FEDERAL FUNDS:	Unaudited	Budget	(Decrease)
VA Reporting Fee	\$ 1,680	\$ 1,500	\$ (180)
Forest Reserve	-	3,500	3,500
Pell Grant Administration	28,100	12,000	(16,100)
Subtotal	29,780	17,000	(12,780)
STATE FUNDS:			
State Apportionment	19,880,486	13,535,611	(6,344,875)
Full-Time Faculty	326,873	326,873	-
Propostition 30 Education Protection Account (EPA)	3,791,338	8,139,807	4,348,469
State Lottery	1,128,791	1,030,341	(98,450)
Part-Time Faculty	254,094	206,857	(47,237)
BOG Fee Waiver	122,022	118,400	(3,622)
Home Owners Property Tax Relief	104,758	105,000	242
Apprentice Program	75,702	75,533	(169)
State Mandate Block Grant	223,158	222,046	(1,112)
State Onbehalf Revenue	1,975,701	-	(1,975,701)
CA College Promise Waivers	67,241	-	(67,241)
Subtotal	27,950,164	23,760,468	(4,189,696)
LOCAL FUNDS:			
Property Taxes	25,952,350	26,452,404	500,054
Student Enrollment Fees	2,162,577	2,150,000	(12,577)
Non-Resident Enrollment Fees	116,618	116,618	-
Community Use of Facilities	114,976	-	(114,976)
Transcripts	54,404	54,000	(404)
Other	497,531	263,587	(233,944)
Transfer-In From Other Funds	100,000	100,000	-
Subtotal	28,998,456	29,136,609	138,153
TOTAL RESOURCES	\$ 56,978,400	\$ 52,914,077	\$ (4,064,323)

GENERAL FUND REQUIREMENTS- UNRESTRICTED

		2019-20	2020-21	Increase
ACADEMIC SALARIES:	1	Unaudited	Budget	(Decrease)
Instructional	\$	15,420,313	15,883,067	\$ 462,754
Noninstructional		4,306,870	4,362,432	55,562
Subtotal		19,727,183	20,245,499	518,316
CLASSIFIED SALARIES:				
Instructional		588,179	569,800	(18,379)
Noninstructional		10,225,322	10,348,915	123,593
Subtotal		10,813,501	10,918,715	105,214
EMPLOYEE BENEFITS:				
State Teachers' Retirement		2,965,887	3,139,403	173,516
Public Employees' Retirement		2,033,135	2,198,108	164,973
Health & Welfare Benefits		6,037,082	6,511,799	474,717
Social Security/Medicare		1,197,354	1,155,191	(42,163)
Unemployment Insurance		33,377	15,502	(17,875)
Workers' Compensation Insurance		555,685	589,253	33,568
Other Benefits		1,756,126	136,128	(1,619,998)
Subtotal		14,578,647	13,745,384	(833,263)
SUPPLIES/MATERIALS				
Supplies & Materials		562,992	625,360	62,368
Subtotal		562,992	625,360	62,368
OPERATIONAL COSTS				
Contracts		2,077,510	1,790,937	(286,573)
Training & Seminars		57,879	97,673	39,794
Travel & Conferences		99,595	141,461	41,866
Memberships and Subscriptions		178,305	197,681	19,376
Insurance		446,086	504,651	58,565
Utilities		1,386,401	1,377,635	(8,766)
Leases/Printing/Maintenance		1,528,546	1,655,196	126,650
Legal, Audit & Elections		434,870	281,665	(153,205)
Advertising/Postage & Other		811,997	1,613,799	801,802
Subtotal		7,021,189	7,660,698	639,509
CAPITAL OUTLAY				
Books & Software, Periodicals, Permits, Other		52,015	79,005	26,990
Equipment		102,253	25,968	(76,285)
Subtotal		154,268	104,973	(49,295)
OTHER OUTGO:				
Student Aid, Travel, Internships		94,196	72,000	(22,196)
Interfund Transfers		1,020,230	(458,552)	(1,478,782)
Subtotal		1,114,426	(386,552)	(1,500,978)
TOTAL REQUIREMENTS	\$	53,972,206	\$ 52,914,077	\$ (1,058,129)

APPENDIX B THE SCHOOLS AND LOCAL PUBLIC SAFETY PROTECTION ACT OF 2012



THE SCHOOLS AND LOCAL PUBLIC SAFETY PROTECTION ACT OF 2012

The Schools and Local Public Safety Protection Act of 2012 (Proposition 30) raised the income tax on those at the highest end of the income scale. It also increased the state sales tax rate by one-quarter cent from 2013-2016. With the passage of Proposition 55 in November 2016, the income tax increases were extended through 2030.

This tax revenue is guaranteed in the California Constitution to go directly to local schools and community colleges. Cities and counties are guaranteed ongoing funding for public safety programs as local police and child protective services.

To ensure these funds go where the voters intended, they are put in special accounts that the Legislature cannot touch. None of these new revenues can be spent on state bureaucracy or administrative costs. The revenues are deposited into an "Education Protection Account" (EPA) within the state's General Fund.

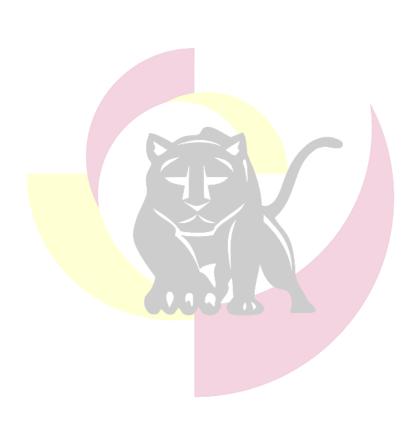
These funds will be subject to an independent audit every year to ensure they are spent only for schools and public safety. Elected officials will be subject to prosecution and criminal penalties if they misuse the funds. Expenses incurred by schools and public safety entities to meet the audit requirement may be paid with funding from the EPA funds and shall not be considered administrative costs.

Community College Districts decide how the funds can be used, but are required to hold public meetings when making spending decisions as required under Article XIII, Section 36 of the California Constitution. In addition, they are required to publish annual reports online accounting for how much money was received and spent from the EPA. In no event shall the governing board authorize the use of EPA funds for salaries or benefits of administrators or any other administrative costs.

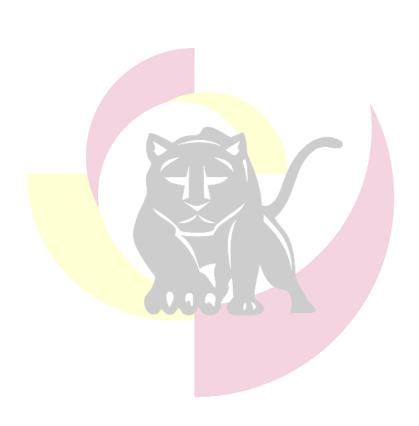
The Hartnell College governing board normally authorizes the spending of funds received from the Education Protection Act as follows:

Education Protection Act Budget Fiscal Year 2020-21

EPA Revenue \$8,139,807 Faculty and Adjunct Instructional Salaries \$8,139,807



APPENDIX C COLLEGE SYSTEM APPORTIONMENT





MEMORANDUM

Apportionments 20-03 Via Website

September 28, 2020

TO: Chief Executive Officers

Chief Business Officers

CCCCO - All Staff

FROM: Fiscal Services Unit

College Finance and Facilities Planning Division

RE: September Revision to the 2019-20 Second Principal & 2020-21 Advance

Apportionment

This memo reflects September updates to the 2019-20 Second Principal (P2) and 2020-21 Advance (AD) Apportionment certifications and supersedes Apportionments Memos 19-05, 20-01, and 20-02. The 2020 Budget Act (Senate Bill 74 as amended by Assembly Bill 89 and associated trailer bill) appropriates funds for various purposes to the California Community Colleges, including the Student Centered Funding Formula (SCFF) and other categorical programs. The September revisions to the 2019-20 P2 and 2020-21 AD are reflected in the exhibits referenced below and are available on the Chancellor's Office's <u>Fiscal Services Unit Apportionment Reports website</u>.

For questions regarding the SCFF calculations or any general matters within this memo, please contact the Fiscal Services Unit at apportionments@ccco.edu. For questions on specific categorical program apportionments, please contact the appropriate staff identified in the contact list at the end of this memo.

EXHIBITS

This memo is accompanied by the following September Revision exhibits:

- 2020-21 AD Exhibit R: SCFF Apportionment Summary Schedule.
- 2020-21 AD Exhibit A12: Monthly District Apportionments and Payments by Program.
- 2020-21 AD B-4: Monthly Payment Schedule by County and District.
- 2019-20 P2 Exhibit A Net Gen Summary: Reflects the allocation of \$330 million in additional General Fund towards the 2019-20 P2 SCFF.

- 2019-20 P2 Exhibit C (Pending): Reflects District SCFF funding based on appropriated General Fund resources.
- 2020-21 EPA Quarterly Payment Exhibit B4

Summary of Changes:

Changes since the prior 2019-20 P2 and 2020-21 AD certifications include the following:

- Disbursement of \$162 million and \$330 million in 2019-20 SCFF General Fund in August and September, respectively.
- Apportionment of 2020-21 SCFF General Fund through January instead of November through a deferral of Student Equity and Achievement (SEA) program funding beginning in August to align with the statutory deferral schedule.
- Accelerated payment of a majority of other 2020-21 categorical program funding, through January 2021 instead of June 2021, to assist districts with cash flow flexibility.
- Reflects payment of the September 2020 quarterly EPA payment net of the 2019-20 overpayment and minor prior year net zero adjustments associated with FTES changes.

SEPTEMBER REVISION BACKGROUND

2019-20 P2:

The September revision to the 2019-20 P2 includes the disbursement of an additional \$330 million in state General Fund out of the \$516 million that was appropriated to the 2019-20 SCFF as a part of the 2020 Budget Act. This brings the total additional disbursements from General Fund included in the 2020 Budget Act to \$492 million. The remaining \$24 million in authority is anticipated to be disbursed as a part of Recalculation in February. The 2019-20 P2 Exhibit C reflects the availability of all of the appropriated General Fund resources and reflects a revenue deficit of 0.95%. The 2019-20 P2 Exhibit A Net Gen Summary reflects this level of deficit in the certification, payments through August, the additional \$330 million allocated in September and the remaining net General Fund that will be disbursed by Recalculation.

2020-21 AD:

At the Advance apportionment, the Chancellor's Office uses assumptions and estimates for the major components of the SCFF that are largely consistent with factors used to develop the Budget Act to provide resources for the first seven (7) months of the fiscal year. Ultimately, this preliminary estimate of district Total Computational Revenue (TCR) and offsetting revenues will differ from calculations used during subsequent apportionment periods when more refined data points are available. The Advance apportionment provides an SCFF general apportionment certification that is based on the highest of the following:

- The revenue calculated under the main SCFF.
- The hold harmless revenue based on 2017-18 TCR, with the 2018-19 COLA of 2.71%, 2019-20 COLA of 3.26%, and the 2020-21 COLA of 0.00%, compounded.
- The hold harmless revenue generated using current year (projected) FTES multiplied by the FTES rates identified in the 2017-18 fiscal year plus basic allocation funding.

With respect to full-time equivalent student (FTES) and supplemental and success data points, values from 2019-20 were carried forward to 2020-21. With regard to offsetting property tax and enrollment fee revenues, the Advance apportionment reflects the estimates used to develop the General Fund appropriations included in the 2020 Budget Act. Consistent with prior years, the Budget Act does not formalize any automatic increases in state General Fund appropriations for cases when offsetting revenue collections are lower than original estimates.

The Exhibit R is a summary document used in place of the Exhibit C at the Advance apportionment which identifies each district's components of the SCFF and the various revenue sources (i.e., General Fund, property taxes, enrollment fees, 2015-16 Full-Time Faculty Hiring, and Education Protection Account (EPA)) used by the Chancellor's Office to fund each district's TCR. This year, the Exhibit R has been updated to include detail on the various components of the SCFF and assumptions used to calculate the Advance apportionment.

ADJUSTMENTS

Revenue Deficits:

Despite aligning major components of Apportionments to estimates used at the Budget Act, there remains a shortfall in estimated General Fund need versus appropriated General Fund. To align General Fund disbursements with available resources, a proportional reduction of 0.85% to almost all districts is required. The estimated need is based on the General Fund appropriated in the Budget Act and the amount deferred from the SCFF appropriation into the 2021-22 fiscal year. Because excess tax districts do not receive General Fund (with the exception of required minimum EPA payments and 2015-16 Full-Time Faculty allocations), they do not participate in the proportional reduction. Consistent with past practice, revenue deficits are resolved through a proportional reduction to TCR, which proportionally decreases district General Fund need. This reduction is not an official reduction to TCR, rather it is only used to apply a proportional reduction to general apportionments to align with available General Fund

Challenges with revenue estimates are a long-standing issue for our system. Unlike K-12 education funding, there is no automatic backfill or continuous appropriation to protect community colleges from variances in revenue estimates. We will continue to work with the Governor and the Legislature to seek an automatic adjustment to General Fund revenues to offset any misaligned estimates used in the budget process to provide improved funding predictability for our system.

Deferrals:

The coronavirus disease 2019 (COVID-19) pandemic has resulted in enormous hardship for families, businesses, and governments at all levels. In addition, the emergency has caused a seismic shift in the state's economic conditions. The enacted budget is reflective of this reality and includes an unprecedented level of deferrals (delayed payments) to schools and community colleges.

The 2020 Budget Act defers a total of \$1.45 billion in apportionment funding from 2020-21 to 2021-22 based on the following schedule:

- \$253,243,000 of the February 2021 apportionment revenue shall be deferred to November 2021.
- \$300,000,000 of the March 2021 apportionment revenue shall be deferred to October 2021.
- \$300,000,000 of the April 2021 apportionment revenue shall be deferred to September 2021.
- \$300,000,000 of the May 2021 apportionment revenue shall be deferred to August 2021.
- \$300,000,000 of the June 2021 apportionment revenue shall be deferred to July 2021.

These deferrals were all reduced from the 2020-21 SCFF budget schedule, however this level of deferral cannot be made solely from the SCFF budget schedule during the months specified in statute. The current estimated 2020-21 SCFF General Fund need is \$2.6 billion, leaving a balance of just over \$1.1 billion to fund the SCFF budget schedule for the first 7 months of the fiscal year before deferrals become applicable. However, based on the traditional monthly apportionment schedule, available General Fund for the SCFF would be exhausted in November. To address this situation, the Budget Act provides authority for the Chancellor's Office to defer categorical program funding and transfer those resources to the SCFF budget schedule to the extent necessary to ensure the deferrals begin according to the schedule in statute and that SCFF apportionments are funded for the first 7 months of the year.

The September revision of the Advance Apportionment reflects the transfer of \$415 million in SEA program resources to the SCFF so that deferrals can be made as specified in statute and SCFF General Fund apportionments can be made through January as intended. SEA funds will be included as part of the \$1.45 billion budget deferral. Deferrals generally allow districts to proceed without interruption to programs. Districts rely on savings and low cost borrowing to supplement cash flow in order to maintain the same level of service.

Deferral Equity:

A district's reliance on the General Fund to cover their TCR varies widely depending on district property tax receipts. As a result, General Fund deferrals do not equitably impact districts across our system. To distribute the impact of deferrals as equitably as possible, 2020-21 deferrals will largely be made in proportion to district TCR. This process adjusts apportionments so that a specified minimum amount of TCR is provided after accounting for all revenue sources including General Fund, property taxes, enrollment fees, 2015-16 Full-

Time Faculty Hiring, and EPA. The process results in all districts receiving a minimum of approximately 83% of their TCR. Districts with more than 83% of their TCR covered by other revenues sources will still receive that higher funding, but receive no additional SCFF General Fund apportionment until deferrals are repaid in 2021-22.

State leaders hope to receive federal aid to rescind a portion of the deferrals—\$791 million of the \$1.45 billion total. However, such funding is not assured. Should federal resources become available, the deferral schedule may change to reflect stimulus support.

Education Protection Account:

The September 2020-21 quarterly EPA payment has been made to districts and is based on the following:

- Estimated 2020-21 EPA revenues of \$1,089 million as provided by the Department of Finance.
- An overpayment of \$211 million in 2019-20 when \$733 million in payments were made through the first three quarters of the year based on a 2019-20 EPA estimate of \$977 million that was reduced to \$522 million by the Department of Finance.
- A net statewide payment of \$61 million based on a full quarterly payment of \$272 million reduced by the \$211 million 2019-20 overpayment.
- Minor net zero revisions to prior year allocations related to revised funded FTES and the release of additional 2019-20 General Fund.

See exhibits on our website for details by district.

Categorical Programs:

The 2020-21 AD also accelerates the disbursement of most categorical program funding, releasing funds by January 2021 rather than June 2021, to assist districts with cash flow. The Exhibit A12 provides anticipated apportionment allocations for the SCFF and the majority of categorical programs through the end of this fiscal year to assist with cash flow planning. The Exhibit R reflects the amount of funds deferred to 2021-22 for each district from their SCFF General Fund and SEA program allocations that will be repaid from July through November of 2021.

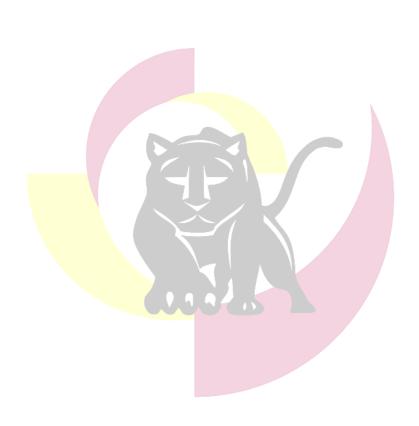
This revision also includes the allocation of nearly half of the COVID-19 Response Block Grant funding. The remaining \$66 million is pending the administrative establishment of expenditure at the SCO. We anticipate being able to disburse these funds in October. See Fiscal Standards memo 20-08 at the following link for additional details.

Contacts:

For any general questions regarding this memorandum, please contact the Fiscal Services Unit at apportionments@cccco.edu. For questions regarding specific categorical programs, please contact the appropriate staff specified below.

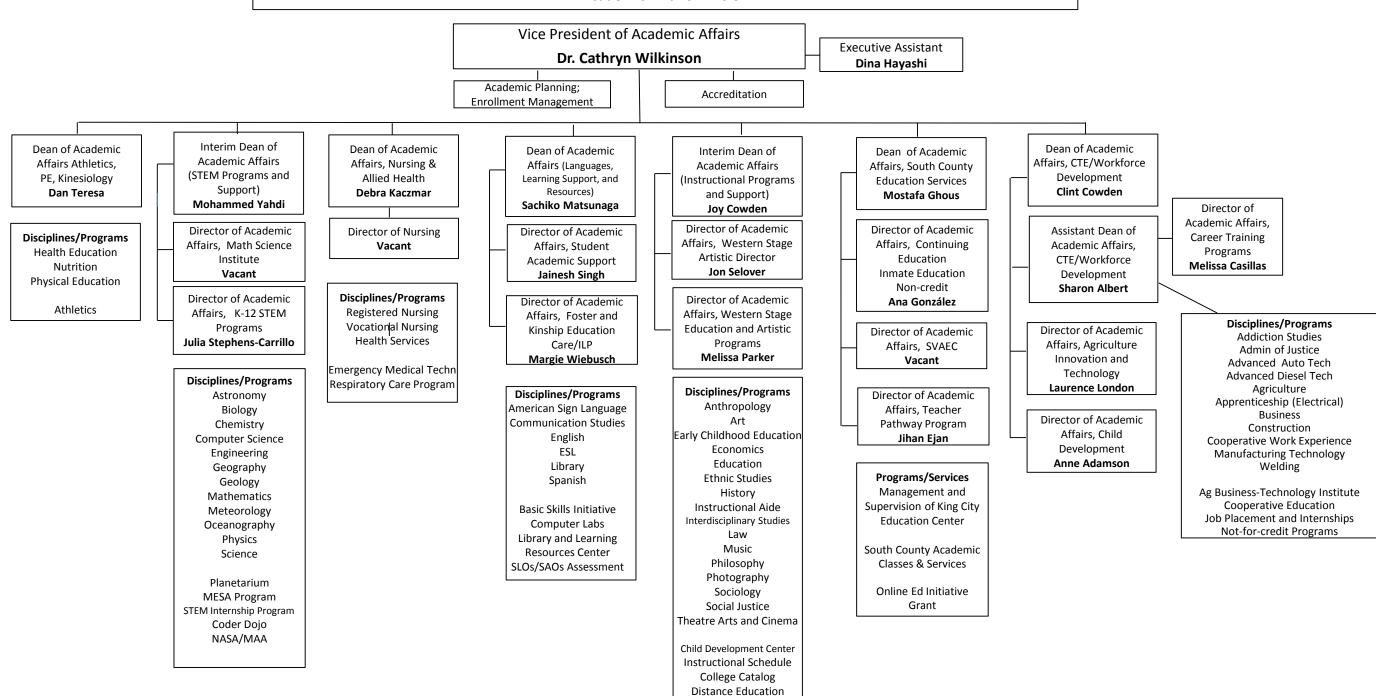
Contact L	Contact List for Categorical Programs								
Program	Name	Email Address	Phone number						
Access to Print and Electronic Info	Linda Vann	lvann@cccco.edu	(916) 322-3234						
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CalWORKs	Mia Keeley	mkeeley@cccco.edu	(916) 327-5898						
Childcare Tax Bailout	Rina Rojas	rrojas@cccco.edu	(916) 324-2564						
College Promise (BOG Fee Waivers Admin)	Ruby Nieto	rni <u>eto@cccco.edu</u>	(916) 322-4300						
College Rapid Rehousing	Colleen Ganley	cganley@cccco.edu	(916) 323-3865						
College Specific Allocations	Jubilee Smallwood	jsmallwood@cccco.edu	(916) 327-6225						
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Disabled Student Program	Linda Vann	lvann@cccco.edu	(916) 322-3234						
Deaf and Hard of Hearing	Linda Vann	lvann@cccco.edu	(916) 322-3234						
Digital Course Materials	Leslie LeBlanc	<u>lleblance@cccco.edu</u>	(916) 323-2768						
Extended Opportunity Programs and Services	Jillian Luis	<u>jluis@cccco.edu</u>	(916) 322-5246						
Equal Employment Opportunity	Legal Main Line	legalaffairs@cccco.edu	(916) 445-4826						
Financial Aid Technology	Gina Browne	gbrowne@cccco.edu	(916) 324-4744						
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Guided Pathways	Barbara Lezon	blezon@cccco.edu	(916) 323-5275						
Hunger Free Campus	Colleen Ganley	cganley@cccco.edu	(916) 323-3865						
Integrated Technology	Gary Bird	gbird@cccco.edu	(916) 327-5904						
K12 Strong Workforce	Sandra Sanchez	ssanchez@cccco.edu	(916) 322-0935						
Maintenance Allowance	Wrenna Finche	wfinche@cccco.edu	(916) 445-8026						
Nextup	Colleen Ganley	cganley@cccco.edu	(916) 323-3865						
Nursing Education	Brenda Fong	bfong@cccco.edu	(916) 323-2758						
Part-Time Faculty Compensation	Michael Yarber	myarber@cccco.edu	(916) 322-5815						
PT Health Ins. Benefits	Michael Yarber	myarber@cccco.edu	(916) 322-5815						
PT Office Hours	Michael Yarber	myarber@cccco.edu	(916) 322-5815						
Physical Plant and Instructional Planning	Hoang Nguyen	hnguyen@cccco.edu	(916) 327-5363						
Return to IV	Ruby Nieto	rni <u>eto@cccco.edu</u>	(916) 322-4300						
Student Financial Aid Admin	Ruby Nieto	rni <u>eto@cccco.edu</u>	(916) 322-4300						
Special Trustee AB318 Restricted Exp	Patricia Servin	pservin@cccco.edu	(916) 445-1163						
State Hospital	Linda Vann	lvann@cccco.edu	(916) 322-3234						
Strong Workforce Program	Sandra Sanchez	ssanchez@cccco.edu	(916) 322-0935						
Student Equity and Achievement	Barbara Lezon	blezon@cccco.edu	(916) 323-5275						
Student Success Completion Grant	Ruby Nieto	rni <u>eto@cccco.edu</u>	(916) 322-4300						
Veteran Resource Center	Jackie Chacon	jchacon@cccco.edu	(916) 327-5361						
Prior Year Correction, Categorical	Jubilee Smallwood	jsmallwood@cccco.edu							

APPENDIX D ORGANIZATIONAL STRUCTURE



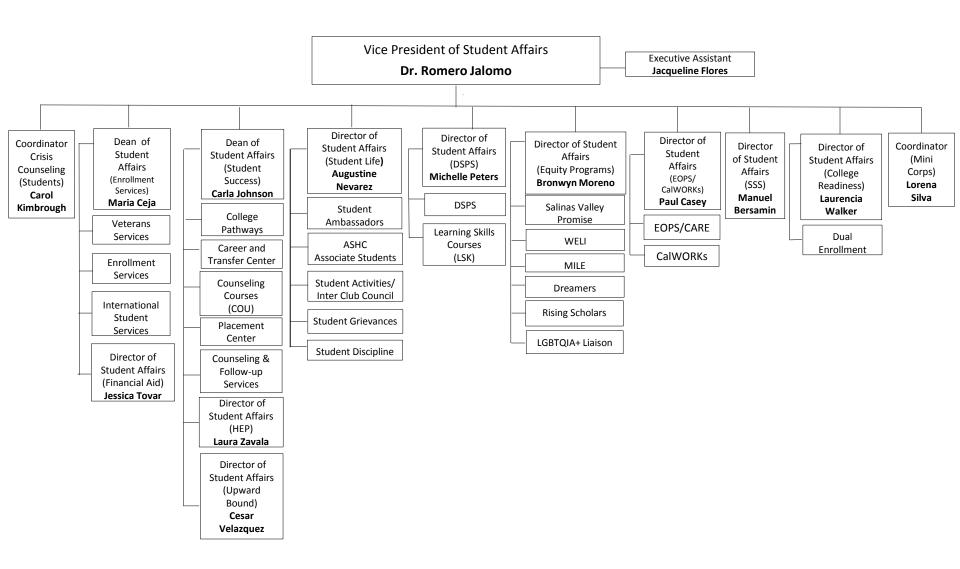
HARTNELL COMMUNITY COLLEGE DISTRICT **Organizational Chart GOVERNING BOARD** Executive Assistant to the Administrative Assistant INTERIM SUPERINTENDENT/PRESIDENT Superintendent/President and Cristina Zavala Raúl Rodríguez, Ph.D. **Board of Trustees Lucy Serrano** Director of Hispanic Vice President of Dean of Institutional Vice President of Serving Institution Advancement and Human Resources/EEO Planning, Research Administrative Student Affairs Academic Affairs Information Dr. Romero Jalomo and Effectiveness Initiatives Services Development Lyle Engledinger Technology Resources Dr. Cathryn Wilkinson Alfred Muñoz Jackie Cruz Dr. Brian Lofman **Moises Almendariz David Phillips**

HARTNELL COMMUNITY COLLEGE DISTRICT Academic Affairs Division



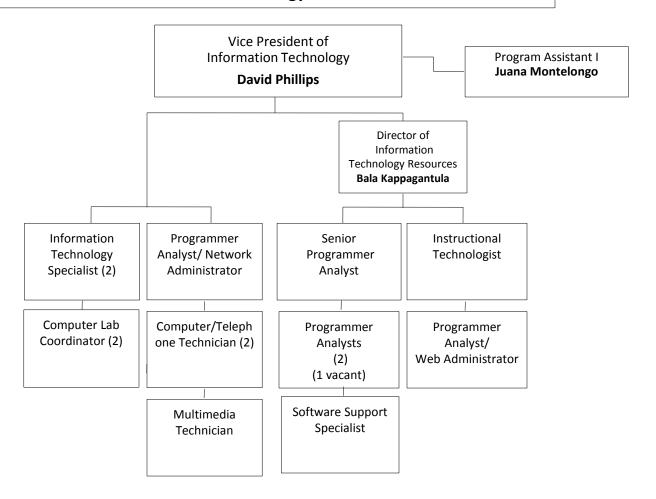
Maker Space Pathway to Law

HARTNELL COMMUNITY COLLEGE DISTRICT Student Affairs Division

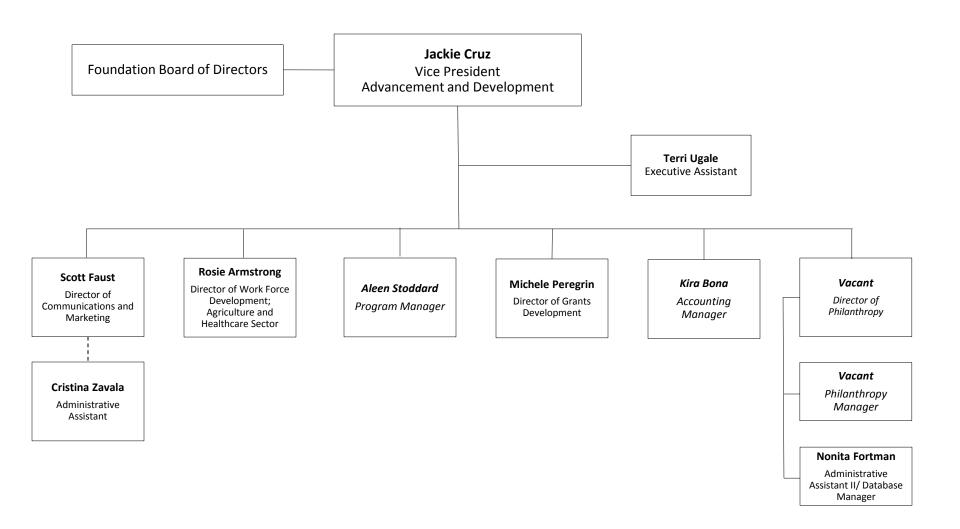


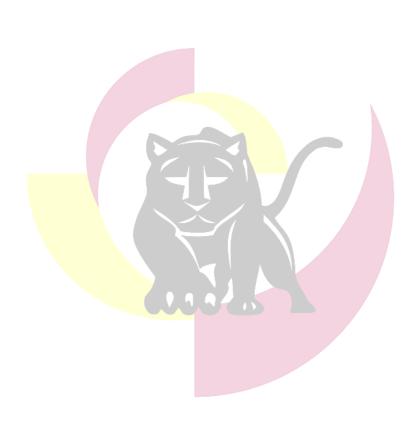
HARTNELL COMMUNITY COLLEGE DISTRICT **Administrative Services Division** Vice President of **Executive Assistant Administrative Services** Vanessa Meldahl Alfred Muñoz Administrative Administrative Director of Public Food Service Manager Controller Administrative **Executive Director of Facilities** Assistant II Assistant II Administrative **Kenneth Skinner David Techaira** Safety & Emergency Assistant III Planning and Construction Assistant III Management (Facilities Management **Daniel Scott** Scheduler) Joseph Reyes Lead Starbucks **Accounting Manager Payroll Supervisor** Service Food Service Vacant Worker **Dora Sanchez** Supervisor **Campus Security** Lead Program Lea Miller (1.0) **Payroll Specialist** Coordinator Food **Budget & Grants** FP&CM /Measure T Sabrina Rinsamout (.5) Director of Maintenance Service Accountant Administrative and Operations Worker Accounting Marc Riggillo Assistant II (3) Assistant (2) Accounting Technician Baristas (12-14) Administrative Grounds **Custodial Supervisor** Accounting Assistant (2) Assistant I Equipment George Muñoz (Mailroom) Operator(4) Purchasing Technician Custodial Staff (18) Senior Accountant Warehouse Technician Maintenance Specialist (5) Utility Worker (2) **Pool Attendant** Day Custodian (1.5)

HARTNELL COMMUNITY COLLEGE DISTRICT Information and Technology Resources Division



HARTNELL COMMUNITY COLLEGE DISTRICT Office of Institutional Advancement/Foundation Division







411 Central Avenue | Salinas, California 93901 831.755.6700 main | 831.755.6751 fax

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