

BUSINESS ADMINISTRATION

PROGRAM

- Associate in Science for Transfer (A.S.-T)



**HARTNELL
COLLEGE**

DESCRIPTION

The Associate in Science in Business Administration for Transfer degree aligns with the CSU Bachelor of Science in Business Administration. The Associate in Science in Business Administration for Transfer degree is designed to provide students with the common core of lower division courses required to transfer and pursue a baccalaureate degree in Business Administration. This includes four-year business degrees with options such as accounting, finance, human resources management, international business, management, operations management, and marketing. For detailed requirements for individual four-year institutions, students should contact the transfer institution and meet with a counselor for specific transfer course requirements in their major.

LEADS TO CAREER OPPORTUNITIES SUCH AS:

- Accounting
- Chief Executive
- Cost Estimator
- Customer Service Management
- Entrepreneur/Business Owner
- Financial Planner/Advisor
- General & Operations Manager
- Human Resources
- Insurance
- Marketing
- Sales Manager
- Social/Community Service Manager
- Supply Chain Manager

TRANSFER PREPARATION

Courses that fulfill major requirements for an associate degree may differ from those needed to prepare for transfer. Students who plan to transfer to a four-year college or university should schedule an appointment with a Hartnell College counselor to develop a student education plan before beginning their program.

TRANSFER RESOURCES

www.ASSIST.org – CSU and UC Articulation Agreements and Major Search Engine

CSU System Information -
<http://www2.calstate.edu>

FINANCIAL AID

Paying for the cost of a college education requires a partnership among parents, students and the college. As the cost of higher education continues to rise we want you to know that Hartnell College offers a full array of financial aid programs, federal loan programs, and fee waivers.

<https://www.hartnell.edu/students/fa/net-price-calculator.html>

BUSINESS ADMINISTRATION (AST.BUS)

ASSOCIATE IN SCIENCE FOR TRANSFER

Program Outcomes: Upon successful completion of this program a student will be able to:

- define information needs, identify the scope and level of information needed, and access information effectively and efficiently using appropriate electronic tools in a business environment to make and communicate sound decisions.
- interpret, analyze, and use quantitative and logical reasoning to evaluate and solve business problems.

Required Major Courses (21 units)

<input type="checkbox"/>	BUS-1A – Financial Accounting	4.0
<input type="checkbox"/>	BUS-1B – Managerial Accounting	4.0
<input type="checkbox"/>	BUS-18 – The Legal Environment of Business	4.0
<input type="checkbox"/>	BUS-32 – Introduction to Business	3.0
<input type="checkbox"/>	ECO-1 – Macroeconomics	3.0
<input type="checkbox"/>	ECO-5 – Microeconomics	3.0

Required Major Courses (Complete 4 units)

<input type="checkbox"/>	BUS-43 – Business Info Systems & Info Literacy	4.0
<input type="checkbox"/>	BUS-50 – Introduction to PC Applications	4.0

Major Electives (Complete 3-4 units)

<input type="checkbox"/>	MAT-2 – Calculus for Managerial, Life & Social Science	4.0
<input type="checkbox"/>	MAT-13 – Elementary Statistics	4.0
<input type="checkbox"/>	MAT-16 – Finite Mathematics	3.0

SUBTOTAL: 28-29 UNITS

General Education – Required Courses

Students must complete one of the following General Education Plans:

CSU-GE (see page 72) 39 units

IGETC (see page 74) 37 units

Students can double-count required courses and courses for General Education

■ Electives (Courses Numbered 1-99) required when degree units plus GE units total fewer than 60.

TOTAL: 60 UNITS



**A Degree With A
Guarantee.com**
*Associate Degree
for Transfer*

In order to earn this degree, students must complete the Associate Degree for Transfer Requirements:

1. Completion of 60 semester units or 90 quarter units that are eligible for transfer to the California State University, including both of the following:
 - a. The Intersegmental General Education Transfer Curriculum (IGETC) or the California State University GE – Breadth Requirements (CSU GE-Breadth).
 - b. A minimum of 18 semester units or 27 quarter units in a major or area of emphasis, as determined by the community college district.
2. Obtainment of a minimum grade point average of 2.0

ADTs include (AA-T) and (AS-T) degrees. The law authorizing these degrees also requires that students must earn a “C” or better in all courses required for the major or area of emphasis. A “P” (Pass) grade is also an acceptable grade for courses in the major if the course is taken on a Pass/No Pass basis.