BUSINESS ADMINISTRATION

PROGRAM

- Associate in Science for Transfer (A.S.-T)

DESCRIPTION

The Associate in Science in Business Administration for Transfer degree aligns with the CSU Bachelor of Science in Business Administration. The Associate in Science in Business Administration for Transfer degree is designed to provide students with the common core of lower division courses required to transfer and pursue a baccalaureate degree in Business Administration. This includes four-year business degrees with options such as accounting, finance, human resources management, international business, management, operations management, and marketing. For detailed requirements for individual four-year institutions, students should contact the transfer institution and meet with a counselor for specific transfer course requirements in their major.

LEADS TO CAREER OPPORTUNITIES SUCH AS:

- Accounting
- Chief Executive
- Cost Estimator
- Customer Service Management
- Entrepreneur/Business Owner
- Financial Planner/Advisor
- General & Operations Manager
- Human Resources
- Insurance
- Marketing
- Sales Manager
- Social/Community Service Manager
- Supply Chain Manager

TRANSFER PREPARATION

Courses that fulfill major requirements for an associate degree may differ from those needed to prepare for transfer. Students who plan to transfer to a four-year college or university should schedule an appointment with a Hartnell College counselor to develop a student education plan before beginning their program.

TRANSFER RESOURCES

www.ASSIST.org – CSU and UC Articulation Agreements and Major Search Engine

CSU System Information - http://www2.calstate.edu

FINANCIAL AID

Paying for the cost of a college education requires a partnership among parents, students and the college. As the cost of higher education continues to rise we want you to know that Hartnell College offers a full array of financial aid programs, federal loan programs, and fee waivers.

https://www.hartnell.edu/students/fa/net-price-calculator.html
ASSOCIATE IN SCIENCE FOR TRANSFER

Program Outcomes: Upon successful completion of this program a student will be able to:

- define information needs, identify the scope and level of information needed, and access information effectively and efficiently using appropriate electronic tools in a business environment to make and communicate sound decisions.
- interpret, analyze, and use quantitative and logical reasoning to evaluate and solve business problems.

Required Major Courses (21 units)
- BUS-1A – Financial Accounting 4.0
- BUS-1B – Managerial Accounting 4.0
- BUS-18 – The Legal Environment of Business 4.0
- BUS-32 – Introduction to Business 3.0
- ECO-1 – Macroeconomics 3.0
- ECO-5 – Microeconomics 3.0

Required Major Courses (Complete 4 units)
- BUS-43 – Business Info Systems & Info Literacy 4.0
- BUS-50 – Introduction to PC Applications 4.0

Major Electives (Complete 3-4 units)
- MAT-2 – Calculus for Managerial, Life & Social Science 4.0
- MAT-13 – Elementary Statistics 4.0
- MAT-16 – Finite Mathematics 3.0

SUBTOTAL: 28-29 UNITS

General Education – Required Courses
Students must complete one of the following General Education Plans:
- CSU-GE (see page 72) 39 units
- IGETC (see page 74) 37 units

Students can double-count required courses and courses for General Education
- Electives (Courses Numbered 1-99) required when degree units plus GE units total fewer than 60.

TOTAL: 60 UNITS