

**Hartnell Community College District  
MANAGEMENT - JOB CLASSIFICATIONS**

Salary Range	Position Title
I (a)	Associate Vice President of Human Resources and Equal Employment Opportunity
	<b>Vice President of Academic Affairs</b>
	Vice President of Administrative Services
	Vice President of Advancement and Development
	Vice President of Information and Technology Resources
	<b>Vice President of Student Affairs</b>
II	Executive Director of Facilities, Planning, and Construction Management
III	<b>Dean of Academic Affairs</b>
	<b>Dean of Academic Affairs, Athletics, Physical Education, and Health</b>
	<b>Dean of Institutional Planning, Research, and Effectiveness</b>
	<b>Dean of Student Affairs</b>
	Dean of Student Affairs
IV	Director of Information and Technology Resources
V	Controller
	Director of Communications and Marketing
VI	<b>Assistant Dean of Academic Affairs</b>
	Director of Academic Affairs, Agriculture Innovation and Technology
VII	<b>Director of Academic Affairs, Student Academic Support</b>
	Director of Hispanic Serving Institutions Initiatives (HSI)
	Director of Institutional Research
	Director of Maintenance and Operations
	Director of Public Safety and Emergency Management
	<b>Director of Student Affairs, DSPS</b>
	<b>Director of Student Affairs, EOPS/CARE and CalWORKS</b>
	Director of Student Affairs, Financial Aid
VIII	Director of Grants Development
IX	Accounting Manager
	<b>Director of Academic Affairs, Early Childhood Education</b>
	Director of Academic Affairs, K-12 STEM Programs
	<b>Director of Academic Affairs, Salinas Valley Adult Education Consortium</b>
	Director of Academic Affairs, Science and Math Institute
	<b>Director of Academic Affairs, Western Stage Artistic Director</b>
	Director of Student Affairs
	Director of Student Affairs, College Readiness
	Director of Student Affairs, Equity Programs
	Director of Student Affairs, Student Life
XI	<b>Director of Academic Affairs, Career Training Programs</b>
	<b>Director of Academic Affairs, Continuing Education</b>
	<b>Director of Academic Affairs, Foster and Kinship Care Education</b>
	Director of Academic Affairs, Teacher Pathway Program
	Director of Student Affairs, High School Equivalency Program (HEP)
	<b>Director of Student Affairs, TRIO Programs</b>
	Director of Workforce Development: Agriculture and Healthcare Sector Partnerships
	Food Services Manager
XIII	<b>Director of Academic Affairs, Western Stage Education and Artistic Programs</b>
<b>Bold = educational administrator, all others are classified administrators.</b>	
<i>Classifications List updated May 2019</i>	

<b>2019/2020 SALARY SCHEDULE FOR MANAGEMENT</b>					
<b>Range</b>	<b>Step A Annual</b>	<b>Step B Annual</b>	<b>Step C Annual</b>	<b>Step D Annual</b>	<b>Step E Annual</b>
I (a)	\$150,440	\$154,865	\$159,040	\$163,260	\$167,454
I	\$140,393	\$144,517	\$148,415	\$152,348	\$156,263
II	\$134,608	\$138,539	\$142,442	\$146,366	\$150,298
III	\$128,631	\$132,553	\$136,481	\$140,393	\$144,517
IV	\$122,658	\$126,580	\$130,376	\$134,608	\$138,539
V	\$116,689	\$120,609	\$124,716	\$128,631	\$132,553
VI	\$110,719	\$114,814	\$118,739	\$122,658	\$126,580
VII	\$104,938	\$108,845	\$112,773	\$116,689	\$120,609
VIII	\$98,950	\$102,879	\$106,790	\$110,719	\$114,814
IX	\$92,973	\$96,901	\$100,817	\$104,938	\$108,845
X	\$87,003	\$90,914	\$95,026	\$98,950	\$102,879
XI	\$81,034	\$85,134	\$89,057	\$92,973	\$96,901
XII	\$75,223	\$79,163	\$83,074	\$87,003	\$90,914
XIII	\$69,261	\$73,189	\$77,106	\$81,034	\$85,134
XIV	\$63,287	\$67,212	\$71,131	\$75,223	\$79,163
XV	\$57,310	\$61,245	\$65,342	\$69,261	\$73,189
XVI	\$51,348	\$55,456	\$59,368	\$63,287	\$67,212
XVII	\$45,557	\$49,469	\$53,406	\$57,310	\$61,245
XVIII	\$39,579	\$43,487	\$47,423	\$51,348	\$55,456

Annual doctoral stipend of \$1,500

Approved, Board of Trustees May 5, 2020.

Effective July 1, 2019.

<b>2020/2021 SALARY SCHEDULE FOR MANAGEMENT</b>					
<b>Range</b>	<b>Step A Annual</b>	<b>Step B Annual</b>	<b>Step C Annual</b>	<b>Step D Annual</b>	<b>Step E Annual</b>
I (a)	\$153,449	\$157,962	\$162,221	\$166,526	\$170,803
I	\$143,201	\$147,407	\$151,384	\$155,395	\$159,388
II	\$137,300	\$141,310	\$145,291	\$149,293	\$153,304
III	\$131,204	\$135,204	\$139,211	\$143,201	\$147,407
IV	\$125,111	\$129,111	\$132,984	\$137,300	\$141,310
V	\$119,022	\$123,021	\$127,210	\$131,204	\$135,204
VI	\$112,934	\$117,111	\$121,114	\$125,111	\$129,111
VII	\$107,037	\$111,022	\$115,029	\$119,022	\$123,021
VIII	\$100,929	\$104,937	\$108,926	\$112,934	\$117,111
IX	\$94,833	\$98,839	\$102,833	\$107,037	\$111,022
X	\$88,743	\$92,733	\$96,927	\$100,929	\$104,937
XI	\$82,654	\$86,837	\$90,838	\$94,833	\$98,839
XII	\$76,728	\$80,746	\$84,735	\$88,743	\$92,733
XIII	\$70,646	\$74,653	\$78,648	\$82,654	\$86,837
XIV	\$64,552	\$68,556	\$72,554	\$76,728	\$80,746
XV	\$58,456	\$62,470	\$66,648	\$70,646	\$74,653
XVI	\$52,375	\$56,565	\$60,555	\$64,552	\$68,556
XVII	\$46,469	\$50,458	\$54,474	\$58,456	\$62,470
XVIII	\$40,370	\$44,357	\$48,372	\$52,375	\$56,565

Annual doctoral stipend of \$1,500

Approved, Board of Trustees May 5, 2020.

Effective July 1, 2020.

<b>2021/2022 SALARY SCHEDULE FOR MANAGEMENT</b>					
<b>Range</b>	<b>Step A Annual</b>	<b>Step B Annual</b>	<b>Step C Annual</b>	<b>Step D Annual</b>	<b>Step E Annual</b>
I (a)	\$154,983	\$159,541	\$163,843	\$168,191	\$172,511
I	\$144,633	\$148,881	\$152,898	\$156,949	\$160,982
II	\$138,673	\$142,723	\$146,744	\$150,786	\$154,837
III	\$132,516	\$136,556	\$140,603	\$144,633	\$148,881
IV	\$126,362	\$130,402	\$134,314	\$138,673	\$142,723
V	\$120,213	\$124,252	\$128,482	\$132,516	\$136,556
VI	\$114,063	\$118,282	\$122,325	\$126,362	\$130,402
VII	\$108,107	\$112,132	\$116,179	\$120,213	\$124,252
VIII	\$101,938	\$105,986	\$110,015	\$114,063	\$118,282
IX	\$95,781	\$99,828	\$103,861	\$108,107	\$112,132
X	\$89,630	\$93,660	\$97,896	\$101,938	\$105,986
XI	\$83,481	\$87,705	\$91,746	\$95,781	\$99,828
XII	\$77,495	\$81,553	\$85,583	\$89,630	\$93,660
XIII	\$71,353	\$75,400	\$79,434	\$83,481	\$87,705
XIV	\$65,198	\$69,241	\$73,279	\$77,495	\$81,553
XV	\$59,041	\$63,095	\$67,315	\$71,353	\$75,400
XVI	\$52,899	\$57,131	\$61,161	\$65,198	\$69,241
XVII	\$46,933	\$50,963	\$55,019	\$59,041	\$63,095
XVIII	\$40,774	\$44,800	\$48,855	\$52,899	\$57,131

Annual doctoral stipend of \$1,500

Approved, Board of Trustees May 5, 2020.

Effective July 1, 2021.