

**Hartnell Community College District
MANAGEMENT – JOB CLASSIFICATIONS**

Salary Range	Position Title
I (a)	Vice President of Academic Affairs
	Vice President of Administrative Services
	Vice President of Advancement and Development
	Vice President of Human Resources and Equal Employment Opportunity
	Vice President of Information and Technology Resources
	Vice President of Student Affairs
II	Executive Director of Facilities, Planning, and Construction Management
III	Dean of Academic Affairs
	Dean of Academic Affairs, Athletics, Physical Education, and Health
	Dean of Institutional Planning, Research, and Effectiveness
	Dean of Student Affairs
IV	Director of Information and Technology Resources
V	Controller
	Director of Communications and Marketing
	Director of Grants Development and Innovation
	Director of Nursing Programs
	Director of Philanthropy
VI	Assistant Dean of Academic Affairs
	Director of Academic Affairs, Agriculture Innovation and Technology
VII	Director of Academic Affairs, Student Academic Support
	Director of Hispanic Serving Institutions Initiatives (HSI)
	Director of Institutional Research
	Director of Maintenance and Operations
	Director of Public Safety and Emergency Management
	Director of Student Affairs, DSPS
	Director of Student Affairs, EOPS/CARE and CalWORKS
	Director of Student Affairs, Financial Aid
IX	Accounting Manager
	Director of Academic Affairs, Early Childhood Education
	Director of Academic Affairs, K-12 STEM Programs
	Director of Academic Affairs, Salinas Valley Adult Education Consortium
	Director of Academic Affairs, Science and Math Institute
	Director of Academic Affairs, South County Education Services
	Director of Academic Affairs, Western Stage Artistic Director
	Director of Student Affairs
	Director of Student Affairs, College Readiness
	Director of Student Affairs, Equity Programs
	Director of Student Affairs, Student Life
XI	Director of Academic Affairs, Career Training Programs
	Director of Academic Affairs, Foster and Kinship Care Education
	Director of Academic Affairs, Teacher Pathway Program
	Director of Student Affairs, High School Equivalency Program (HEP)
	Director of Student Affairs, TRIO Programs
	Director of Workforce Development: Agriculture and Healthcare Sector Partnerships
	Food Services Manager
XII	Director of Job and Internship Placement
XIII	Director of Academic Affairs, Western Stage Education and Artistic Programs
Bold = educational administrator, all others are classified administrators.	
<i>Classifications List updated March 2021</i>	

2020/2021 SALARY SCHEDULE FOR MANAGEMENT					
Range	Step A Annual	Step B Annual	Step C Annual	Step D Annual	Step E Annual
I (a)	\$153,449	\$157,962	\$162,221	\$166,526	\$170,803
I	\$143,201	\$147,407	\$151,384	\$155,395	\$159,388
II	\$137,300	\$141,310	\$145,291	\$149,293	\$153,304
III	\$131,204	\$135,204	\$139,211	\$143,201	\$147,407
IV	\$125,111	\$129,111	\$132,984	\$137,300	\$141,310
V	\$119,022	\$123,021	\$127,210	\$131,204	\$135,204
VI	\$112,934	\$117,111	\$121,114	\$125,111	\$129,111
VII	\$107,037	\$111,022	\$115,029	\$119,022	\$123,021
VIII	\$100,929	\$104,937	\$108,926	\$112,934	\$117,111
IX	\$94,833	\$98,839	\$102,833	\$107,037	\$111,022
X	\$88,743	\$92,733	\$96,927	\$100,929	\$104,937
XI	\$82,654	\$86,837	\$90,838	\$94,833	\$98,839
XII	\$76,728	\$80,746	\$84,735	\$88,743	\$92,733
XIII	\$70,646	\$74,653	\$78,648	\$82,654	\$86,837
XIV	\$64,552	\$68,556	\$72,554	\$76,728	\$80,746
XV	\$58,456	\$62,470	\$66,648	\$70,646	\$74,653
XVI	\$52,375	\$56,565	\$60,555	\$64,552	\$68,556
XVII	\$46,469	\$50,458	\$54,474	\$58,456	\$62,470
XVIII	\$40,370	\$44,357	\$48,372	\$52,375	\$56,565

Annual doctoral stipend of \$1,500

Approved, Board of Trustees May 5, 2020.

Effective July 1, 2020.

2021/2022 SALARY SCHEDULE FOR MANAGEMENT					
Range	Step A Annual	Step B Annual	Step C Annual	Step D Annual	Step E Annual
I (a)	\$154,983	\$159,541	\$163,843	\$168,191	\$172,511
I	\$144,633	\$148,881	\$152,898	\$156,949	\$160,982
II	\$138,673	\$142,723	\$146,744	\$150,786	\$154,837
III	\$132,516	\$136,556	\$140,603	\$144,633	\$148,881
IV	\$126,362	\$130,402	\$134,314	\$138,673	\$142,723
V	\$120,213	\$124,252	\$128,482	\$132,516	\$136,556
VI	\$114,063	\$118,282	\$122,325	\$126,362	\$130,402
VII	\$108,107	\$112,132	\$116,179	\$120,213	\$124,252
VIII	\$101,938	\$105,986	\$110,015	\$114,063	\$118,282
IX	\$95,781	\$99,828	\$103,861	\$108,107	\$112,132
X	\$89,630	\$93,660	\$97,896	\$101,938	\$105,986
XI	\$83,481	\$87,705	\$91,746	\$95,781	\$99,828
XII	\$77,495	\$81,553	\$85,583	\$89,630	\$93,660
XIII	\$71,353	\$75,400	\$79,434	\$83,481	\$87,705
XIV	\$65,198	\$69,241	\$73,279	\$77,495	\$81,553
XV	\$59,041	\$63,095	\$67,315	\$71,353	\$75,400
XVI	\$52,899	\$57,131	\$61,161	\$65,198	\$69,241
XVII	\$46,933	\$50,963	\$55,019	\$59,041	\$63,095
XVIII	\$40,774	\$44,800	\$48,855	\$52,899	\$57,131

Annual doctoral stipend of \$1,500

Approved, Board of Trustees May 5, 2020.

Effective July 1, 2021.