

**Hartnell Community College District
MANAGEMENT – JOB CLASSIFICATIONS**

Salary Range	Position Title
I (a)	Vice President of Academic Affairs
	Vice President of Administrative Services
	Vice President of Advancement and Development
	Vice President of Human Resources and Equal Employment Opportunity
	Vice President of Information and Technology Resources
	Vice President of Student Affairs
II	Executive Director of Facilities, Planning, and Construction Management
III	Dean of Academic Affairs
	Dean of Academic Affairs, Athletics, Physical Education, and Health
	Dean of Institutional Planning, Research, and Effectiveness
	Dean of Student Affairs
IV	Director of Information and Technology Resources
V	Controller
	Director of Communications and Marketing
VI	Assistant Dean of Academic Affairs
	Director of Academic Affairs, Agriculture Innovation and Technology
VII	Director of Academic Affairs, Student Academic Support
	Director of Hispanic Serving Institutions Initiatives (HSI)
	Director of Institutional Research
	Director of Maintenance and Operations
	Director of Public Safety and Emergency Management
	Director of Student Affairs, DSPS
	Director of Student Affairs, EOPS/CARE and CalWORKS
	Director of Student Affairs, Financial Aid
VIII	Director of Grants Development
IX	Accounting Manager
	Director of Academic Affairs, Early Childhood Education
	Director of Academic Affairs, K-12 STEM Programs
	Director of Academic Affairs, Salinas Valley Adult Education Consortium
	Director of Academic Affairs, Science and Math Institute
	Director of Academic Affairs, Western Stage Artistic Director
	Director of Student Affairs
	Director of Student Affairs, College Readiness
	Director of Student Affairs, Equity Programs
	Director of Student Affairs, Student Life
XI	Director of Academic Affairs, Career Training Programs
	Director of Academic Affairs, Continuing Education
	Director of Academic Affairs, Foster and Kinship Care Education
	Director of Academic Affairs, Teacher Pathway Program
	Director of Student Affairs, High School Equivalency Program (HEP)
	Director of Student Affairs, TRIO Programs
	Director of Workforce Development: Agriculture and Healthcare Sector Partnerships
	Food Services Manager
XIII	Director of Academic Affairs, Western Stage Education and Artistic Programs
Bold = educational administrator, all others are classified administrators.	
<i>Classifications List updated July 2019</i>	

2018/2019 SALARY SCHEDULE FOR MANAGEMENT					
Range	Step A Annual	Step B Annual	Step C Annual	Step D Annual	Step E Annual
I (b)	\$180,906	\$186,228	\$191,251	\$196,324	\$201,369
I (a)	\$143,276	\$147,490	\$151,467	\$155,486	\$159,480
I	\$133,708	\$137,635	\$141,348	\$145,093	\$148,822
II	\$128,198	\$131,942	\$135,659	\$139,396	\$143,141
III	\$122,506	\$126,241	\$129,982	\$133,708	\$137,635
IV	\$116,817	\$120,552	\$124,168	\$128,198	\$131,942
V	\$111,132	\$114,866	\$118,777	\$122,506	\$126,241
VI	\$105,447	\$109,347	\$113,085	\$116,817	\$120,552
VII	\$99,941	\$103,662	\$107,403	\$111,132	\$114,866
VIII	\$94,238	\$97,980	\$101,705	\$105,447	\$109,347
IX	\$88,546	\$92,287	\$96,016	\$99,941	\$103,662
X	\$82,860	\$86,585	\$90,501	\$94,238	\$97,980
XI	\$77,175	\$81,080	\$84,816	\$88,546	\$92,287
XII	\$71,641	\$75,393	\$79,118	\$82,860	\$86,585
XIII	\$65,963	\$69,704	\$73,434	\$77,175	\$81,080
XIV	\$60,273	\$64,011	\$67,744	\$71,641	\$75,393
XV	\$54,581	\$58,329	\$62,230	\$65,963	\$69,704
XVI	\$48,903	\$52,815	\$56,541	\$60,273	\$64,011
XVII	\$43,388	\$47,113	\$50,863	\$54,581	\$58,329
XVIII	\$37,694	\$41,416	\$45,165	\$48,903	\$52,815

Annual doctoral stipend of \$1,500

(Approved, Board of Trustees April 4, 2017)

Effective July 1, 2018