

**Hartnell Community College District  
MANAGEMENT – JOB CLASSIFICATIONS**

Salary Range	Position Title
I (a)	Associate Vice President of Human Resources and Equal Employment Opportunity
	<b>Vice President of Academic Affairs</b>
	Vice President of Administrative Services
	Vice President of Advancement and Development
	Vice President of Information and Technology Resources
	<b>Vice President of Student Affairs</b>
II	Executive Director of Facilities, Planning, and Construction Management
III	<b>Dean of Academic Affairs</b>
	<b>Dean of Academic Affairs, Athletics, Physical Education, and Health</b>
	<b>Dean of Institutional Planning, Research, and Effectiveness</b>
	<b>Dean of Student Affairs</b>
IV	Director of Information and Technology Resources
V	Controller
	Director of Communications and Marketing
VI	<b>Assistant Dean of Academic Affairs</b>
	Director of Academic Affairs, Agriculture Innovation and Technology
VII	<b>Director of Academic Affairs, Student Academic Support</b>
	Director of Hispanic Serving Institutions Initiatives (HSI)
	Director of Institutional Research
	Director of Maintenance and Operations
	Director of Public Safety and Emergency Management
	<b>Director of Student Affairs, DSPS</b>
	<b>Director of Student Affairs, EOPS/CARE and CalWORKS</b>
	Director of Student Affairs, Financial Aid
VIII	Director of Grants Development
IX	Accounting Manager
	<b>Director of Academic Affairs, Early Childhood Education</b>
	Director of Academic Affairs, K-12 STEM Programs
	<b>Director of Academic Affairs, Salinas Valley Adult Education Consortium</b>
	Director of Academic Affairs, Science and Math Institute
	<b>Director of Academic Affairs, Western Stage Artistic Director</b>
	Director of Student Affairs
	Director of Student Affairs, College Readiness
	Director of Student Affairs, Equity Programs
	Director of Student Affairs, Student Life
XI	<b>Director of Academic Affairs, Career Training Programs</b>
	<b>Director of Academic Affairs, Continuing Education</b>
	Director of Academic Affairs, Foster and Kinship Care Education
	Director of Academic Affairs, Teacher Pathway Program
	Director of Student Affairs, High School Equivalency Program (HEP)
	<b>Director of Student Affairs, TRIO Programs</b>
	Director of Workforce Development: Agriculture and Healthcare Sector Partnerships
	Food Services Manager
XIII	<b>Director of Academic Affairs, Western Stage Education and Artistic Programs</b>
<b>Bold</b> = educational administrator, all others are classified administrators.	
Classifications List updated July 2019	

2018/2019 SALARY SCHEDULE FOR MANAGEMENT					
Range	Step A Annual	Step B Annual	Step C Annual	Step D Annual	Step E Annual
I (a)	\$143,276	\$147,490	\$151,467	\$155,486	\$159,480
I	\$133,708	\$137,635	\$141,348	\$145,093	\$148,822
II	\$128,198	\$131,942	\$135,659	\$139,396	\$143,141
III	\$122,506	\$126,241	\$129,982	\$133,708	\$137,635
IV	\$116,817	\$120,552	\$124,168	\$128,198	\$131,942
V	\$111,132	\$114,866	\$118,777	\$122,506	\$126,241
VI	\$105,447	\$109,347	\$113,085	\$116,817	\$120,552
VII	\$99,941	\$103,662	\$107,403	\$111,132	\$114,866
VIII	\$94,238	\$97,980	\$101,705	\$105,447	\$109,347
IX	\$88,546	\$92,287	\$96,016	\$99,941	\$103,662
X	\$82,860	\$86,585	\$90,501	\$94,238	\$97,980
XI	\$77,175	\$81,080	\$84,816	\$88,546	\$92,287
XII	\$71,641	\$75,393	\$79,118	\$82,860	\$86,585
XIII	\$65,963	\$69,704	\$73,434	\$77,175	\$81,080
XIV	\$60,273	\$64,011	\$67,744	\$71,641	\$75,393
XV	\$54,581	\$58,329	\$62,230	\$65,963	\$69,704
XVI	\$48,903	\$52,815	\$56,541	\$60,273	\$64,011
XVII	\$43,388	\$47,113	\$50,863	\$54,581	\$58,329
XVIII	\$37,694	\$41,416	\$45,165	\$48,903	\$52,815

Annual doctoral stipend of \$1,500

(Approved, Board of Trustees April 4, 2017)

*Effective July 1, 2018*