OPEN SESSION
Meeting called to order at 5:02 p.m. by Trustee Padilla-Chavez.

PLEDGE OF ALLEGIANCE
Trustee Montemayor led the Pledge of Allegiance.

ROLL CALL
Erica Padilla Chavez, President
Candi DePauw, Vice President
Bill Freeman
Elia Gonzalez-Castro (left meeting at 5:40 p.m.)
Ray Montemayor
Demetrio Pruneda

Dr. Willard Lewallen, Board Secretary/Superintendent/President

ABSENT
Patricia Donohue
Student Trustee Elaine D. Luchini

PUBLIC COMMENTS
Jody Lyons, community member, asked the Board to consider offering the public an annual membership for the use of the library, stating that these memberships could generate revenue for the district.

MCSIG AGREEMENT PRESENTATION
Sherrell Freeman, Executive Director, Monterey County School Insurance Group (MCSIG) presented the major revisions made to the Joint Powers Agreement, Monterey County Schools Insurance Group. Ms. Freeman explained that two-thirds of the member districts must adopt a resolution ratifying the revised agreement. Following the two-thirds ratification, the next step will be to bring forward the revised Bylaws to each of the member districts.

Ms. Freeman pointed out the major factors that led to the adopted revisions:
1. The need to separate the bylaw provisions from the agreement into a separate document in accordance with best governance practices;
2. Aligning selected provisions of the Agreement with recently adopted governance and fiscal policies adopted by the MCSIG Board;
3. Re-formatting the Agreement for clarity and flow;
4. Updating statutory references; and
5. Incorporating new language and provisions in accordance with best governance practices.

The Board thanked Ms. Freeman for her presentation.
### CONSENT AGENDA

Motioned (Gonzalez-Castro) seconded (Montemayor) and unanimously carried, the Board moved to approve Consent Agenda Items A, B, D, E, F, G, H, and I. Pulled for separate discussion and vote were Consent Items C, Quarterly Financial Status Report and J, Personnel.

### A. MINUTES

The Board adopted the minutes of July 3, 2012 and July 25, 2012 as submitted.

### B. DISBURSEMENTS

The Board ratified the disbursements from any or all of the following funds: general; debt service; bookstore; child development; capital outlay projects; scheduled maintenance; property acquisition; bond projects; cafeteria; self-insurance; retirees health benefits; associated student body; scholarship, loan, and trust; and intercollegiate athletics.

### C. STATE QUARTERLY REPORT

The Board received a revised State Report: Quarterly Financial Status Report (CCFS-311Q) for the quarter ended June 30, 2012. The revised report reflected the correct GF fund balance to the GF Expenditures.

Motioned (Gonzalez-Castro) seconded (DePauw) and unanimously carried, the Board moved to review and accept the State Report: Quarterly Financial Status Report (CCFS-311Q) for quarter ended June 30, 2012 as corrected.

### D. GRANT: CHANCELLOR’S OFFICE CIVIL INFRASTRUCTURE

The Board ratified the grant application to the Chancellor’s Office of the California Community Colleges for the Industry Driven Regional Collaborative for Sustainable Civil Construction, and if awarded, accepted the funds and authorized the administration to enter into agreements to execute the work per the grant application. The total grant application is for $373,528 over two years.

### E. GRANT US DEPT OF ED VETERANS

The Board ratified the grant application to the U.S. Department of Education for the Veterans Upward Bound, and if awarded, accepted the funds and authorized the administration to enter into agreements to execute the work per the grant application. The Veterans Upward Bound project will improve academic performance and postsecondary enrollment and graduation for 150 veterans per year in the Salinas Valley and Monterey County by implementing additional services over the next 5 years. The grant award could be up to $1,250,000.

### F. CDC AGENCY SELF EVALUATION

The Board approved the Agency Self-Evaluation Report for academic year 2011-12 for the college's Child Development Centers.

### G. COTOP AGREEMENT

The Board approved the California Community College Chancellor's Office Tax Offset Program (COTOP) agreement for the purposes of collecting outstanding student financial aid and proper non-financial aid obligations owed to the district through the State Franchise Tax Board's Interagency Offset Program.

### H. YESS-ILP AGREEMENT

The Board ratified the 2012-13 Agreement between Hartnell College and the Foundation for California Community Colleges to support the Youth Empowerment Strategies for Success Independent Living Program (YESS-ILP). The funding amount of $22,500 will provide educational and employment training opportunities for foster and probationary youth.
I. OUT OF COUNTRY TRAVEL

The Board approved the out-of-country travel for Kathy Mendelsohn, faculty. Ms. Mendelsohn will serve on the Northern Marianas College Accreditation Site Visiting Team. Travel dates will extend outside of the site dates. Site dates are October 22-25, 2012 in Saipan, MP. The Accrediting Commission Colleges and Junior Colleges pay all travel expenses.

J. PERSONNEL ACTIONS

(Pruneda – Separate discussion and vote)

Trustee Pruneda asked for clarification on professional experts and Terri Pyer, Associate Vice President, Human Resources, responded that these positions are classifications not within the classified group and the individuals who serve are experts in the content of work performed.

Motioned (DePauw) seconded (Gonzalez-Castro) and unanimously carried, the Board moved to approve and/or ratify Personnel Actions. (Appendix A)

Trustee Freeman congratulated Danny Teresa on his appointment to Athletic Director, as did other members of the Board.

ACTION ITEMS

BUDGET REVISIONS

Motioned (DePauw), seconded (Gonzalez-Castro) and unanimously carried, the Board moved to approve the budget revisions numbered 9869 to 9902.

RESOLUTION 12:14

The Board received a revised resolution because the resolution provided in the Board’s packet did not identify the Hartnell Community College District Governing Board as the acting body.

Motioned (Freeman) seconded (Montemayor) by roll-call vote of 6-0, the Board moved to adopt Resolution 12:14, Revision to Joint Powers Agreement for the Monterey County Schools Insurance Group.

RESOLUTION 12:15

Motioned (Gonzalez-Castro) seconded (DePauw) and by roll-call vote of 6-0, the Board moved to adopt Resolution 12:15, Certifying the Approval of the Governing Board to enter into Transactions with the California Department of Education and to Designate Personnel to Sign Contract Documents and to accept funding from the California Department of Education for childcare and development services.

INFORMATION ITEMS

CONSTRUCTION PROJECTS – UPDATE

The Board received an updated, written report on the current construction projects. The report is on Page 146 of the August 21, 2012 Meeting Agenda Packet posted at:

Joseph Reyes reported that the Field House Project began on August 13, 2012 and the anticipated completion date is July 23, 2013.

CHILD DEVELOPMENT CENTERS

The Board received a written update on the Child Development Centers due to recent child development funding cuts. At their July meeting, the Board learned that the State has severely cut the funding for Child Development Centers. The cut is so severe that the college cannot continue the two programs...
beyond 2012-13 without committing general funds. Staff has been working to examine alternatives and determine the feasibility of providing CDC services beyond June 2013. The Board thanked staff for their work in preparing this update.

2011-12 APPORTIONMENT ATTENDANCE REPORT

The Board received a copy of the 2011-12 Apportionment Attendance Reports submitted to the California Community College Chancellor's Office. Each college is required to submit an Annual CCFS 320 report to the Chancellor’s Office by July 15th each year. The District’s apportionment is calculated from the CCFS-320 report which takes the credit and non-credit FTES and calculates the annual funding based on the predetermined per FTES funding levels.

Dr. Lewallen reported that the district just learned that the King City Education Center did not reach the FTES funding level as calculated; however, the District did not include the additional funding in the tentative budget, either.

BOARD POLICY 5030, FEES

The Board reviewed the first reading of revised Board Policy 5030, Fees. The revision is a result of new legislation that requires fees be assessed and collected from families with children enrolled in a state-subsidized, part day, preschool program. The State Superintendent of Schools recently released the fee schedule and Linda Taylor, CDC Director, is working with the Foundation to establish scholarships for families who are in need. The Board thanked Ms. Taylor and staff for their work and stated that early communication to the families about the upcoming fees is extremely important and necessary.

BUDGET ACTUALS BUDGET UPDATE

Al Muñoz presented the 2011-2012 Budget Actuals (draft unaudited) and provided a budget update for fiscal year 2012-13. (Appendix B) Al reported that the college will break even for fiscal year 2011-12 and that the college has a surplus of approximately $72,000 due to less spending in supplies, materials, and other operational costs. In addition, in relation to the 50% rule, the college stands at 51.47%. A detailed budget presentation is scheduled on August 28, 2012 and the Board will conduct a public hearing and consider the final budget at their regular meeting of September 4, 2012.

SENATE REPORTS

Student and Classified Senates: None presented.

Academic Senate: Tony Anderson, Senate President, reported that the Senate plans to meet next week and that he will have more to report at the next meeting.

PRESIDENT’S REPORT

Dr. Lewallen shared a note he received from a faculty member who was overwhelmed because she had to turn away several students who wanted to add her psychology classes. Dr. Lewallen stated that this is what the college is facing and that it is not going to get any easier moving forward. Also, he shared a communication from a parent who is grateful to a counselor for taking the time to help her daughter. In addition, Dr. Lewallen announced that staff is planning two events: 1) a remembrance celebration for 9/11 and 2) a celebration honoring veterans scheduled in conjunction with an Open House for the newly opened Veteran's Center.
BOARD REPORTS

Bill Freeman asked that the meeting adjourn in memory of two students who recently passed, Preston Anderson and Maritriny Raya; that last Saturday he attended an event honoring Alec Golomeic, retired soccer coach. Trustee Freeman stated that Coach Golomeic is remarkable for changing the lives of so many young athletes. Also, Trustee Freeman spoke at the Summer Math Academy Graduation. In addition, Trustee Freeman stated that he fully disagrees with the budget cuts made in Sacramento – the college needs to be more creative and proactive so that the college can continue to serve. Also, Trustee Freeman is pleased to hear that events are planned for 9/11 and Veteran's Day, and this Saturday, at North Salinas High School, 11 a.m., gold medalist, Kerri Walsh Jennings, plans to dedicate a beach volleyball court for high school students.

Trustee Padilla-Chavez welcomed everyone to another great year and she stated that she had the privilege to attend the Health Allied Pathway Graduation ceremony where 96 students received a $1,700 check. Many of these students have matriculated to Hartnell and she congratulated staff for their work on this matter.

MOVED TO CLOSED SESSION

The Board, Dr. Willard Lewallen, Superintendent/President, Terri Pyer, Associate Vice President, Human Resources, and legal counsel, Thomas Manniello, Lozano Smith, moved to closed session at 6:08 p.m. to consider legal, personnel, labor, and/or contract matters authorized for Closed Session per Government Code Sections, 3549.1, 54956.9, 54957 and/or 54957.6.

1. Conference with legal counsel – Existing Litigation
   Government Code Section: 54956.9(a)
   One case: Bid Protest filed on Technical Training Building

2. Public Employee Discipline/Dismissal/Release/Complaint
   Government Code Section 54957
   One case: Classified Employee

RECONVENED PUBLIC SESSION – REPORT OUT FROM CLOSED SESSION

Trustee Padilla-Chavez reconvened the public session at 7:15 p.m. and stated there was no reportable action from Closed Session.

PUBLIC COMMENTS ON TECHNICAL TRAINING BUILDING

Brian Bertossa spoke on behalf of Seward Schreder Construction. He urged the Board not to reject all bids submitted on the Technical Training Building, stating that he believes the bid submitted by Seward Schreder is the lowest, responsive bidder and that Seward Schreder would do a great job.

REJECT ALL BIDS ON TECHNICAL TRAINING BUILDING

Dr. Lewallen stated that Public Contract Code Section 20111 expressively gives the right to the Governing Board to reject all bids and does not require the Board disclose any reason for doing so. A rebid could mean higher bids and could result in an unacceptable delay of the project. The administration believes a short delay for the Technical Training Building will not cause a problem for the district or its programs, and recommended to the Board that they reject all bids.

Motioned (Montemayor) seconded (DePauw), unanimously carried, and based
on the recommendation of the administration of the Hartnell Community College District, the Board moved to reject all bids received for the Technical Training Building and to place the project out for new bidding as soon as possible.

**BID PROTEST ON TECHNICAL TRAINING BUILDING**

Motion (DePauw), seconded (Freeman) and unanimously carried, the Board rejected the bid protest as mute.

**ANNOUNCEMENTS**

Trustee Padilla-Chavez announced the following:

- Budget Workshop - August 28, 2012, 5 p.m.
- Regular Meeting, September 4, 2012, 5 p.m.
- Board Study Session, September 18, 2012, 5 p.m.

**ADJOURNMENT**

After a moment of silence in memory of the two students who recently passed, Preston Anderson and Maritriny Raya, the meeting adjourned at 7:25 p.m.

______________________________  ______________________________
Erica Padilla-Chavez       Willard Clark Lewallen
Board of Trustees President  Board Secretary
The following personnel items were approved and/or ratified at the Regular Meeting of August 21, 2012 of the Hartnell College Board of Trustees:

I. Retirements, resignations, releases, and leave requests
   A. Ratify retirement of regular personnel:
      1. Elizabeth A. Stern, Division Administrative Assistant – Advanced Technology (#CC-44), effective July 31, 2012.

II. Appointments:
   A. Ratify appointments to management positions:
      1. Stephanie Low, Interim Vice President of Academic Affairs and Accreditation, (#A-58), Range I(a), Step E, effective August 7, 2012. After the end of this interim assignment, which is not to exceed one year, Ms. Low will return to her previous position of Dean of Curriculum and Instructional Support.
      2. Daniel Teresa, full-time, Athletic Director, (#A-54), Column III, Step E, effective August 1, 2012. Mr. Teresa was placed in this position on an interim basis as the result of a reorganization of management, and this appointment will make that permanent.

   B. Ratify appointments of academic personnel:
      1. Thomas Rettenwender, Sustainable Design Instructor, (#F-116), Advanced Technology, Step 3, Column C, effective August 17, 2012. This is a temporary, grant-funded position.

   C. Ratify appointment of classified employee:
      1. Bronwyn Moreno, 40 hours per week, 12 months per year, MESA Project Coordinator – Classified, (#CC-29), Range 36, Step B, effective August 6, 2012.

   D. Ratify appointments of part-time instructors for summer session 2012:
      1. Diane Jones, Theater Arts
      2. Cathy Noble, Counseling
      3. Richard Givens, Counseling

   E. Ratify appointments of substitutes:
      1. Mary Brown, $22.14/hr (20 hrs/week), DSPS Lead Specialist, July 2 – August 31, 2012.
      2. Yesenia Carrillo, $13.92/hr (20 hrs/week), Assessment Technician, July 9 – September 6, 2012.
      3. Christian Regalado, $15.73/hr (40 hrs/week), Student Services Technician, July 10 – September 7, 2012.

   F. Ratify appointments of part-time instructors for fall semester 2012:
      1. Elizabeth Andrade, Psychology
      2. Lorenzo Aragon, Theater Arts
3. Ed Barber, Physical Education
4. Olga Blomgren, English
5. Derek Bonsper, Health Services
6. Michael Branstetter, Mathematics
7. Zoe Buck, Astronomy. Appointment based on equivalency as follows: Master's in related field MS in Science Education and is progressing towards PhD in Science Education. 5 quarter units = 16 units semester graduate units, 3 upper division units in Astronomy.
8. Angelo Bummer, English
9. Susan Cable, Theater Arts
10. Fernando Cabrera, Spanish
11. Kayla Canelo, History
12. Lucas Cantin, Chemistry
13. Susannah Carney-Waddy, English
14. Fernando Carrillo, Automotive Technology
15. Jenny Cogswell, English as a Second Language
16. Philip Collins, Music
17. Catherine Dacosta, Mathematics
18. Donald Dally, Theater Arts
19. MaryAnn DeVecchio, English
20. Theodore Dolas, Theater Arts
21. Javier Dorantes, Welding
22. Derek Duarte, Theater Arts
23. Julie Edgcomb, Psychology
24. Warren Edmonds, Computer Information Systems
25. Matthew Escover, Political Science
26. Sewan Fan, Physics
27. Marilu Flores, Spanish
28. Nellis Gilchrist, Alcohol & Other Drugs
29. Wanda Guibert, English
30. Lionell Handel, Agriculture Business & Technology
31. Deborah Harris, English
32. Lawrence Harris, Political Science
33. Robin Hayes, Biology
34. Jeffrey Heyer, Theater Arts
35. Lynn Hilden, Mathematics
36. John Himelright, Philosophy
37. Sera Hirasuna, English
38. Kristy Holland, History
39. Jonathan Hubbard, Biology
40. Ben Jimenez, Administration of Justice
41. Hortencia Jimenez, Sociology
42. Diane Jones, Theater Arts
43. Calvin Kanow, Art
44. Daniel Kaplan, Biology
45. Kara Kuvakas, Geography. Appointment based on equivalency as follows: Master’s in environmental science, which is related to geography, plus 15 units in field discipline. Equivalency met by a combination of undergraduate and graduate coursework in environmental sciences.
46. Sam Lavorato, Administration of Justice
47. Derrick Lavoie, Biology
48. Derrick Lavoie, Oceanography. Appointment based on equivalency as follows: PhD in science education. Master’s in biological science. Coursework in oceanography,
including marine ecology. 15 years of teaching experience at the college level plus 19 units of coursework consistent with oceanography.

49. William Laughton, Administration of Justice
50. Jeffrey Lewis, Administration of Justice
51. Leanna Loft, Mathematics
52. Joshua Lyman, Communication Studies
53. Julie Martin, Geology
54. Cicely McCreight, Counseling
55. Nickolas McDaniel, Psychology
56. Patty McEfee, Office Technology & Foundations of Success
57. Byron Merritt, Health Services
58. Ann Merville, Anthropology
59. Eric Moberg, English
60. Jose Moncada, Construction
61. Glenda Mora, English
62. Peggy Munoz-Meador, Political Science
63. Pamela Murakami, Art
64. William Musselman, Automotive Technology
65. Renee Nelson, English
66. Norma Nichols, Counseling
67. Juan Oliverez, History
68. Jose Oviedo, Mathematics. Appointment based on equivalency as follows: MS and BS in electrical engineering from UCSC. Master’s in related discipline and 15 units of graduate work in math.
69. Jennifer Pagliaro, Art
70. Brian Palmer, Mathematics
71. Jaeduck Park, English as a Second Language
72. Michael Parker, Administration of Justice
73. John Perez, Mathematics
74. Marie Perucca-Ramirez, English as a Second Language
75. Ayas Pirani, English
76. Raylene Potter, Mathematics
77. Gilles Prado, Computer Information Systems
78. Merry Pratt, Psychology
79. Sylvia Rios, Art
80. Larry Robison, Automotive Technology
81. Wendy Roscher, English
82. Barry Shepy, Spanish
83. Steven Shore, History
84. Tracey Spencer, Administration of Justice
85. Alicia Steinhardt, Biology
86. Alexandre Stoykov, Computer Science & Information Systems
87. Eric Strayer, Sociology
88. Deborah Sturt, Communication Studies
89. Patricia Sullivan, Art
90. Sarah Swaty, English
91. Janine Tabor, English as a Second Language
92. Jonathan Teraji, Automotive Technology. Appointment based on equivalency as follows: 46 units including 18 breadth required courses. Current valid certificates to work in California in discipline: Bureau of Automotive Repair Smog Check License; ASE certification, plus Toyota master certification.
93. Afshin Tiraie, Mathematics
94. Daniel Torres, Business
95. Mary Touton, Biology
96. Jose Trujillo, Administration of Justice
97. Diana Upton, Early Childhood Education
98. Rene VanLingen, Mathematics
99. Tracy Villanueva, Health Services
100. Galina Vinokurov, Music
101. Kristina Wallace, Mathematics
102. Robert Ward, Drafting
103. Andrew Washburn, Mathematics
104. Dana Weston, Psychology
105. George Whaley, Automotive Technology
106. Marisol White, Sociology
107. Nancy Wheat, Biology
108. Neil Withers, Mathematics. Appointment based on equivalency as follows: Master’s in quantitative methods, considered related to mathematics. Bachelor’s in mathematics, 15 units upper division and graduate level course work in math, including 12 graduate level units.
109. Rhiannon Woo, Agriculture Business Technology
110. Daphne Young, English
111. Levy Zamora, Communication Studies
112. Emily Zuniga, Counseling

G. Ratify appointments of Professional Experts:

Summer Health Institute is a yearly summer program for talented, qualified high school students sponsored by a nursing grant provided by Salinas Valley Memorial Hospital and other partners. Professional experts mentor students in basic nursing laboratory skills:

1. Daleth Foster, $40/hr (36 hrs total), instructional aide, June 18 – 21, 2012.
2. Stacy Sanchez, $20/hr (20 hrs total) instructional assistant, June 18 -21, 2012.

The Athletic program provides competitive opportunities for Hartnell students and professional experts assist coaches in fulfilling the program’s mission:


The High School Equivalency Program (HEP) is funded by the US Department of Education Office of Migrant Education. HEP is a migrant education program designed to assist migrant and seasonal field workers obtain their GED and employment, military service, apprenticeship, Certificate of Skills Acquisition, Certificate of Achievement, or Associate’s Degree:

8. Martha De La Rosa, $15/hr (40 hrs/week), GED facilitator, July 1 - December 21, 2012.
10. Maria Guerrero, $15/hr (40 hrs/week), GED facilitator, July 16 - December 21, 2012.
12. Leticia Sanchez, $15/hr (40 hrs/week), GED facilitator, July 1 - December 21, 2012.
SEMAA is an after school program targeting students from kindergarten to 12 grade that supplements science education in the classrooms. Curriculum and supplies are provided:


In support of the accelerated program of instruction undertaken by participants in the grant-funded WIA Youth CTE Program, Construction Field Practice (CONS 150) will be offered this summer. Students will attend six hours a day over the course of the extended (eight week) summer program:


Hartnell’s theater arts program/The Western Stage (TWS) provides students the opportunity to learn their craft within a professional context:


Supplemental Instruction (SI) is a peer-led academic support program that helps students enrolled in certain historically challenging courses. SI leaders in the Tutorial Center facilitate student learning through out-of-class discussion and study skills support:


Assist English faculty in the development of supplemental learning activities for English 253 and compile data on the supplemental instruction program’s outcomes for ENG 253 and other English courses:


The Foster Kinship Care Education Program (FKCE) provides advanced training for current and prospective foster, relative, and non-related extended family member, caregivers, adoptive parents, and local agency employees; and support for foster home recruitment activities. This grant-funded program is a joint effort of the California Community College Chancellor’s Office and the Department of Social and Employment Services (DSES). Assignments include orientation leaders, trainers, childcare and activity providers, and program coordination:


The 2012 Summer Bridge Program is a 5-week course designed to provide STEM (science, technology, engineering & math) and health care course strengthening to graduating seniors in the Salinas Valley who plan on attending Hartnell College in the coming fall:


The mission of the East Salinas GEAR UP program is to increase the number of students who are prepared to enter and succeed in post-secondary education and to increase parent involvement by assisting Spanish-speaking GED students in mastering subject matter: reading and writing, social science, social studies and math:

H. Ratify appointment of volunteer position:

I. Ratify appointment of Student Workers for summer 2012:
   1. Maria Luz Acevedo, Tutorial Center, Student Worker III
   2. Antonio Berber, Library, Student Worker I
   3. Anita Casarez, Financial Aid, Student Worker I
   4. Claudia Cerna, Tutorial Center, Student Worker III
   5. Yanira Cortez, Cafeteria, Student Worker I
   6. Florisel Cruz, Tutorial Center, Student Worker III
   7. Rodolfo Garcia, Math Academy, Student Worker III
   8. Roxana Garcia, Cafeteria, Student Worker I
   9. Monica Garnica, EOPS, Student Worker II
  10. Jocelyn Gonzalez de la Cruz, Math Academy, Student Worker III
  11. Monica Lara, Child Development Center, Student Worker II
  12. Leilani Lewellyn, Cafeteria, Student Worker I
  13. Brian Lewis, Math Academy, Student Worker III
  14. David Magill, Cafeteria, Student Worker I
  15. Elia Martinez, Tutorial Center, Student Worker II
  16. Leticia Ortega, High School Equivalency Program, Student Worker I
  17. Robert Ramirez, Cafeteria, Student Worker I
  18. Lorenzo Reyna, Tutorial Center, Student Worker IV
  19. Hannelore Rose, Tutorial Center, Student Worker II
  20. Carolina Zamora, Math Academy, Student Worker III
Hartnell Community College District

2011-12 Draft Actual
2012-13 Budget Update
August 21, 2012

Presented by Alfred Muñoz, CBO
## 2011-12 Draft Actual General Fund

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<th>Annual 320 Report FTES</th>
<th>Actual</th>
<th>Budget Funded</th>
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<td>7,106</td>
<td>7,100</td>
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<tr>
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<td>6,462</td>
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| Total Revenue          | $34.0 M | $34.5 M       |
|                        | $34.1 M | $34.9 M       |
| Total Expenditures     | $ .100 M | $.400 M       |
| Deficit                |         |               |
## 2010-11 vs 2011-12 Actual

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<th>2011-12</th>
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<td>FTES</td>
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<td>7,106</td>
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<td>FTES Funded</td>
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<td>Revenue</td>
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<td>Expenditures</td>
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<tr>
<td>Surplus/(Deficit)</td>
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<td>$.100 M</td>
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- **FTES** refers to Full-Time Equivalent Students.
- **Revenue** includes all income earned by the institution.
- **Expenditures** include all expenses incurred by the institution.
- **Surplus/(Deficit)** represents the difference between revenue and expenditures.
### Hartnell GF Draft Budget 2012-13

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<th>Tentative</th>
<th>Revised</th>
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<td>Other Income</td>
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<td>Total Revenue</td>
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<td><strong>Academic Salaries</strong></td>
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<td><strong>Other Operating</strong></td>
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<td>Transfer</td>
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<td><strong>Total Expenditures</strong></td>
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<td><strong>Deficit</strong></td>
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