



BE A PART OF SOMETHING BIG

We're one of the nation's largest electrical supply distribution networks, with nearly 600 locations across the United States. We distribute just about every piece of equipment that keeps your lights on, your energy flowing, your lifestyle comfortable and creates the products you use every day.

Our products - and opportunity - are all around you.



Counter Salesperson

Delivery Driver

Scan QR for more details



Summary

JOB ID: 202149140005

JOB TITLE: Sales Trainee - Non Exempt

JOB TYPE: Full Time, Non-Exempt

Location: Sand City-Monterey - CED

Description

SUMMARY:

We are actively seeking exemplary candidates to join CED's competitive Sales Training Program. We provide the tools and training for learning the ins and outs of one of the nation's fastest growing industries. In this approximate 24-month rotational position, you will be exposed to various roles in each facet of the company, gaining experience in Warehouse Operations, Customer Service, Account Management, Outside Sales, Purchasing, Operations and more! The ideal candidate is proactive, detail-oriented, exemplifies stellar time management and communication skills, and is excited to be empowered and involved in business goals and initiatives. This role is intended to provide the tools and training for being a successful Account Manager within the company.

REPORTS TO: Location or Division Manager

MINIMUM QUALIFICATIONS:

- Must be at least 18 years of age
- Current, valid driver's license with acceptable driving record
- Authorization to work in the United States (without requiring work authorization sponsorship by CED now or in the future)

PREFERRED QUALIFICATIONS:

- Strong negotiation skills
- Strong attention to detail and time management
- Ability to solve complex problems
- The ideal candidate possesses outstanding communication skills, the desire for a career that makes a difference in the world, and thrives in a fast paced, multi-faceted industry

WORKING CONDITIONS:

Conditions vary based on the trainee's current segment of the training and will include warehouse, office and external environments. During some segments, activities will include lifting, sorting, standing, possible extreme heat/cold conditions. Office segments may include sitting for extended periods. Various segments will include some travel – both by car and by air.

COMPENSATION RANGE:

The compensation range for this position is \$18.00 to \$25.00 hourly

OTHER COMPENSATION:

The following additional compensation may be applicable for this position:

- Profit Sharing

BENEFITS:

Benefits available for this position are:

- Insurance - Medical, Dental, Vision Care for full-time positions
- Disability Insurance
- Life Insurance
- 401(k)
- Paid Sick Leave
- Paid Holidays
- Paid Vacation

SUPERVISORY RESPONSIBILITIES: No

ESSENTIAL JOB FUNCTIONS:

- Learning all aspects of the CED business
- Attending classes online as well as in-person at various locations
- On the job training and mentoring
- Establish, develop, and maintain relationships and rapport with solar customers
- Goal planning with Division and Training Managers

NOTE: Because positions may evolve due to the needs of the business, this job description may not list all essential functions and is not designed to contain a comprehensive listing of all required activities, duties, or responsibilities. Other essential functions, duties, responsibilities, and activities may be assigned at any time; with or without notice.

CED is an Equal Opportunity Employer - Disability | Veteran